



Mystery surrounds location of hijack passengers

Claims by Nabih Berri, the Lebanese Shia leader, that the 42 TWA hostages have been dispersed to secret hideaways in Beirut are suspected as bluff to discourage rescue.

The fate of more than 30 American passengers hijacked on the Trans World Airlines jet at Beirut airport appeared to hang last night on the word of Mr Nabih Berri, the Lebanese Shia Muslim militia leader who yesterday announced that all 42 passengers and crew had been removed secretly from the aircraft and were now under militia guard in west Beirut.

But at the airport, there was evidence that the passengers may still be aboard the plane, and that the hijackers - one of whom was sitting in the cockpit yesterday evening - may be playing an elaborate game of bluff and double-bluff with their prisoners to prevent any attempt at a rescue.

Mr Berri, who was reported last night to have asked Senior Javier Perez de Cuellar, the UN Secretary General, to mediate over the hijackers' demands for the release of 766 Lebanese Shia Muslims held in a prison camp in Israel, told a news conference in the morning that he had ordered the transfer of the passengers.

"I have personally ordered their evacuation... because we are afraid of an operation or a battle in which all of them would be killed," he said. He gave no clue about the passengers' new location - it is possible that they are in the Hay el-Sellum slum area adjoining the airport - although an airport official said that it is necessary to return to the events of Sunday night, when the hijacked aircraft was standing a few hundred yards from the terminal building at Beirut airport.

Into the control tower, already crowded with Shia Muslim gunmen and journalists, strode a uniformed militiaman who rather melodramatically warned the hijackers by radio that "objects" - possibly helicopters - were approaching the airport from the south and west.

A gunman brandishing a hand-grenade then ordered all reporters to leave the airport. An official of the Shia Muslim



Lord Carrington at the procession yesterday at Windsor Castle where he was invested with the insignia of the Order of the Garter during a ceremony attended by members of the Royal Family and the King of Sweden (Photograph: Warren Harrison).

Cabinet approve BL's £1.8bn investment plans

The Government yesterday announced broad approval for British Leyland's £1.8 billion investment plan. It will entail the development of a new, British-designed and built K-series engine, to replace the existing A-series used in the Metro, Maestro and Montego cars, and greatly extended collaboration with the Japanese company, Honda, including the shared development and construction of a new car.

The plan was first submitted to the Government last December, with amendments relating to further collaboration with Honda put to the Government in March.

The Government's approval, after much internal debate, was announced in the Commons yesterday by Mr Norman Tebbit, Secretary of State for Trade and Industry, to the warm approval of Conservative MPs, several with marginal seats in the West Midlands and Oxford.

New arrangements with Honda, agreed in principle yesterday, for the building of Honda models by Austin Rover will promote employment by using spare capacity at both Longbridge and Cowley.

Mr Tebbit also announced that Honda was considering setting up its own engine manufacturing plant in Swindon, Wiltshire, to supply engines for Honda models and the Rover 213, for which at present engines are imported.

Labour MPs were sceptical about the strength of Honda's commitment to the Swindon plant, although Mr Simon Coombs, Conservative MP for Swindon, was quick to offer the town's gratitude for a "resurgence of engineering jobs".

Cautious statements by Honda spokesmen did not reassure the Commons doubters.

Mr Tebbit, when pressed, said that it would be difficult although "perhaps possible" for Honda-badged cars to be built with the required levels of British content to be sold as British within the European

Economic Community, unless the engines were built in Britain. But it was "important to encourage" Honda to build the Swindon plant.

Among West Midlands Conservatives the main cause for relief was the discovery that Mr Tebbit had successfully resisted proposals that investment of about £250 million should be saved by the purchase from abroad of engines for the Austin Rover car which will replace the Metro.

This idea was promoted by the Prime Minister's policy unit, among others. It was strongly resisted by BL, whose plans depend upon most of

MPs familiar with BL's past appetite for public funding took some time to accept from Mr Tebbit that the new corporate will be financed wholly by normal commercial borrowing and from internally generated cash.

But Mr Tebbit was happy to emphasize that the Government would monitor all aspects of BL's performance, including its financial performance and borrowings.

If it became clear that BL had any need or fear that it might deviate from the agreed pattern, he said, the company would talk to the Government.

Mr Tebbit reminded the Commons that one of the BL board's main objectives was to return the business to the private sector as soon as was practical. He would keep the House informed of progress.

To a specific question about the Unipart subsidiary, which last year made an operating profit of £14 million, he said that its employees were enthusiastic about a return to the private sector and he hoped this would be accomplished, market conditions permitting, this year.

Mr Mikhail Gorbachov, the Soviet leader, wants to meet President Reagan, but does not see an urgency and does not intend to go to New York for the United Nations General Assembly, the American oil tycoon, Mr Armand Hammer, said after talks with him yesterday.

Mr Hammer, aged 87, whose links with Moscow go back to a deal with Lenin in 1921, said Mr Gorbachov told him: "There will be a meeting. We are in contact with Washington

on the subject but it has not been decided when or where." However, the Soviet Ambassador to Washington, Anatoly Dobrynin, had told him that Mr Gorbachov would not attend the September session of the United Nations. The veteran industrialist said he was "very much impressed" by Mr Gorbachov as a leader. He had also discussed a potential \$500 million deal for the Soviet Union to buy oil-drilling equipment suitable for Siberia.

Taxi driver fined for political eviction

A London taxi driver was fined £75 yesterday for ejecting a passenger whom he suspected of being a socialist.

Jeremiah O'Connell was playing for hire in Bloomsbury Way in February, during the miners' strike, when he was hailed by Mr Tom McGhie, a journalist who asked to be taken to the Daily Express in Fleet Street, one and a quarter miles away. As is often the case in London taxis, a conversation of a political nature took place.

After covering 400 yards, O'Connell stopped his taxi and ordered his passenger to leave. It was, he said, a protest at what he took to be his passenger's opinion of the mining dispute. Mr McGhie was not charged for his truculent ride.

O'Connell appeared before the Clerkenwell stipendiary magistrate charged under section seven of the London Hackney Carriage Act, 1853, which requires cab drivers to drive to any place required by the hire, provided it is within six miles and provided they have no reasonable excuse for not doing so.

Mr McGhie, industrial editor of the Daily Star, called as a witness by the police, said that he had left the TUC, and walked around the corner to

Continued on back page, col 2

Opec under pressure as Mexico cuts oil prices

Mexico and China, two of the oil-producing nations outside the Organizations of petroleum Exporting countries, are cutting their prices, it was reported yesterday. Their actions will add to the pressure on Opec to cut its own official prices at its next meeting on July 5.

World oil markets were further unsettled yesterday by a weekend warning by Saudi Arabia, still the dominant force inside Opec, that it was not prepared to cut back its oil production any further to try to bolster the sagging world price.

Sheikh Ahmed Zaki Yamani, the Saudi oil minister, said in an interview with Petroleum Intelligence Weekly that Saudi Arabia would have little option but to increase its output soon.

His remarks led to further weakening of prices on the international spot market with North Sea crude oil being marked down by between five and 30 cents a barrel. Any cut in official Opec prices would inevitably lead to further cuts in the price of Britain's North Sea oil, as well as having knock-on effects on the value of sterling.

Sheikh Yamani said he did not believe that Opec's meeting next month would result in a cut in official prices, but repeated Saudi Arabia's warning that prices would have to come down unless Opec members imposed stricter discipline over output and pricing.

Many of Opec's 13 members are also selling their oil at significant discounts to the nominal official price. Dr Joseph Stanislaw, a director of Cambridge Energy Research Associates, a leading oil consultancy, told a meeting of oil company executives and industry analysts in London that he expected Opec to make a cut of between \$1 and \$1.50 a barrel at its meeting.

Official Opec prices at the moment range from \$36.50 to \$29.

Israel says US must move first

Israel broke its silence over the TWA hijack with an announcement yesterday that the initiative would have to come from the US if it were formally to consider the key demand that it free more than 700 Lebanese Muslims held in an Israeli prison camp.

Mr Chaim Bar-Lev, the police Minister said on Israel radio that the Government did not consider it had to take any initiative on releasing the prisoners. But if a request to do so came from "the proper level" of the Reagan administration, it would have to be considered seriously.

Observers believe a Cabinet majority might be achieved if sufficient US pressure were applied.

Mr Bar-Lev's remarks were seen as part of a war of nerves between the US and Israel about which - if either - would be saddled with responsibility if the hijackers demands were to be met.

Early last night, Israeli sources said no request from Washington to free the prisoners had been made.

Israel has emphasized that it originally intended to free the men progressively

White House rules out concessions

The White House insisted yesterday that it would not negotiate with the hijackers or make any concessions to terrorists, but said Mr Nabih Berri, the Lebanese Minister of Justice and leader of the Amal Shias held the key to ending the tragedy. It was his group that stood in the way of a solution.

Mr Robert McFarlane, President Reagan's National Security Adviser, telephoned Mr Berri early in the morning to ask him to release all the prisoners taken off the TWA plane and being held in Beirut.

Mr George Shultz, the Secretary to State, said the US Government was "heavily engaged" in efforts to secure the hostages safe return, but his Government would not make deals with terrorists. He said hijacking and other forms of terrorism were "unacceptable to any civilized society."

State Department officials said they were not "negotiating" with Mr Berri, but welcomed his assumption of responsibility for the captives.

Officials from the Department's crisis centre said 30 or so Americans might now be safer, but their detention by Amal forces in Beirut did not make their release more imminent. The US concern here that Mr

Berri may not have the power over the militia groups to free captives even if he promises Washington to do so. It is unclear whether he is acting as a minister or militia leader.

Mr Larry Speakes, the White House spokesman, said the US had not been in touch with Israeli over the hijackers' demand for the release of the 700 Shia prisoners. "We do not encourage others to make concessions," he said. "We do not ask other to do what we would not do."

However, Washington has clearly been trying to find some face-saving way of persuading Israel to go ahead immediately with the release of the prisoners, noting that Jerusalem said it was about to do so in any case.

And while insisting their fate is unrelated to the freedom of the Americans, Washington has been suggesting to Mr Berri that once he lets them go, including the small group with Jewish-sounding names taken off the plane on Saturday, the way would be open for the release of the Shia prisoners.

Officials have consistently refused to give details of possible military options or the reported movement of the elite anti-terrorist Delta unit to the region, but naval and marine forces have moved into the eastern Mediterranean. The aircraft carrier Nimitz and three escort ships cancelled a week-end visit to an Italian port, and three ships with 1,800 Marines on board cut short a call at Gibraltar.

However, the dispersal of the prisoners in Beirut makes a rescue mission very much more difficult, and officials suggest that President Reagan is now facing the same dilemma as President Carter did over the American hostages in Tehran.

The crisis, the first of its kind the Reagan administration has had to deal with, has brought strong calls for retaliation once the hostages are released. Dr Henry Kissinger, the former Secretary of State, said a tough response was long overdue.

Union condemns Jenkins's bookkeeping

Mr Clive Jenkins, general secretary of the Association of Scientific, Technical and Managerial Staffs, yesterday accepted complaints of maladministration in the union's affairs and was told to spend more time looking after them instead of "strutting about in the international scene."

Complaints of "incompetence, complacency and arrogance" were levelled at Mr Jenkins, Mr Peter Bell, treasurer, and other senior officials, by delegates to the union's annual conference at Harrogate.

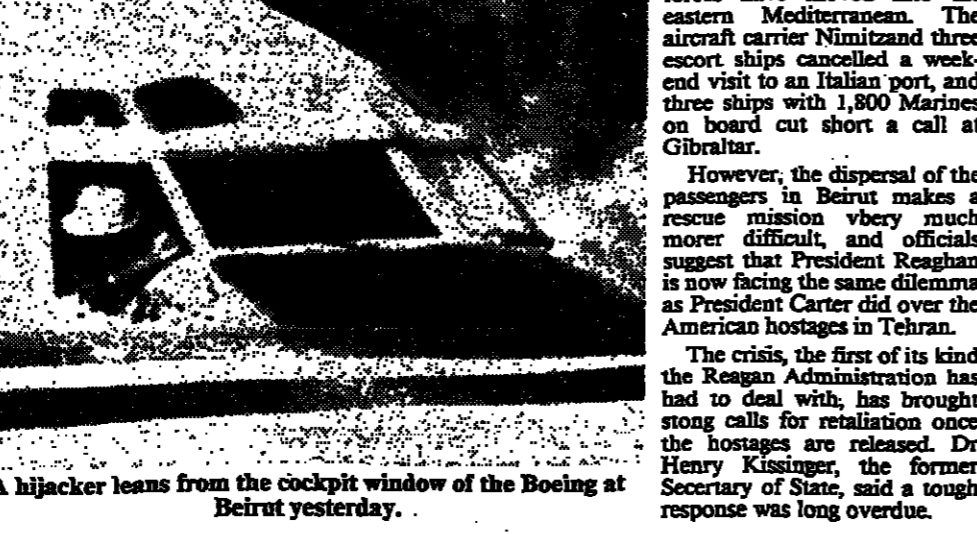
Delegates told of a lost cheque being found in a box in the corner of a room at head office, a branch overpaid

£6,000, another owed £3,000 and Mr Jenkins admitted the union had paid its rates twice. He said to Mr Jenkins and Mr Bell: "I hope you will make take the lesson and warning. I do not think you will have a second chance."

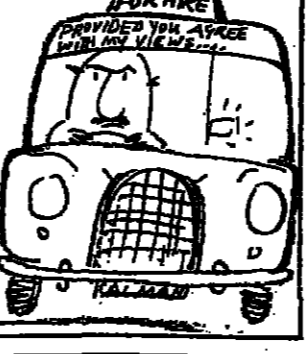
Mr Wally Garrett (London) said happenings at head office were "symptomatic of the whole malaise that has crept into this association. If Clive was general manager of a commercial company we as shareholders would be looking for his resignation."

Mr John Rafferty (Scotland) said the minutes of the executives showed "a catalogue of financial and management disasters."

He added: "It calls into



A hijacker leans from the cockpit window of the Boeing at Beirut yesterday.



Continued on back page, col 2

Wimbledon sees no outright women's winner

For the first time in the history of the Wimbledon tennis championships the seeding committee has failed to pick an outright favourite for the women's title.

In the seedings issued today Chris Lloyd, who went to the top of the world rankings after her recent success in the French clay court championships, shares the top place with Martina Navratilova, the defending champion and the best grass court player in the world.

John McEnroe, the champion, is seeded to meet Ivan Lendl in the men's final

Diary, page 12

Advertisement for Multiple Sclerosis Society featuring a photo of Isobel and the text 'TWO TERMS LATER ISOBEL HAS MULTIPLE SCLEROSIS'.

MS MULTIPLE SCLEROSIS. We can only find the cure if we find the cause.

Various small advertisements on the left margin including 'voice', 'rewards', 'best cure', 'Terminal case', 'Portfolio', 'Botha rings changes in Namibia', 'Scargill court action threat', 'Star Wars test', 'Hunted' Dikko', 'Scaled down', 'Rate cut hope', 'Back breakers', 'FIFA change', 'SPECIAL REPORT', 'Leader page 13', 'Home News', 'Overseas', 'Arts', 'Bridge', 'Business', 'Court', 'Crosswords', 'Diary'.





PARLIAMENT JUNE 17 1985

Swindon engine plant

Flights from Manchester

Commentary

BL collaboration with Honda approved

CAR INDUSTRY

The Government has approved BL's corporate plan which involved further collaboration between Austin Rover and Honda...

Was one of the variants of the plan the idea emanating from the Prime Minister's own policy unit to buy engines from Honda?

Mr Jeffrey Rooker (Birmingham, Parry Bar, Lab) asked if the Government had given BL the necessary financial guarantees...

During the exchanges, he added that it was important to encourage construction of the factory at Swindon...

I understand the cars produced in Britain (he went on) will have Honda-produced engines...

Between 1974 and 1979 imports increased by 28.4 per cent, but between 1979 and the time had been stemmed...

In his statement, Mr Tebbit said the company submitted its corporate plan in December 1984...

Mr Smith asked whether the Honda-badged cars produced in Britain would count against the industry's informally agreed quota...

The Government is not (he said) making available financial resources to BL to meet its capital requirements...

It was also proposed that ARG would manufacture in the UK the Honda version of the new vehicle and Honda would manufacture in Japan for ARG...

The answer is "No" because the aim is to achieve a level of British content which will qualify them to be sold in the EEC.

There have been discussions about BL's borrowings as in earlier years. We reached agreement with BL on their likely future pattern...

Honda also said it was considering setting up an engine manufacturing plant in Swindon...

Mr Tebbit said later that the people in the United Kingdom would return to the private sector...

He particularly understood and sympathized with the worries of people living near Stansted...

The Government welcomed these negotiations and has given approval in principle to these proposals...

Mr Tebbit said that the people in the United Kingdom would return to the private sector...

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One of the Board's objectives is to return the business to the private sector as soon as practical...

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Will the assembly of cars at Longbridge be counted against the Japanese voluntary restraint as Mr Tebbit assured us would be the case with production at Nissan?

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He particularly understood and sympathized with the worries of people living near Stansted...

Welsh pits lost £160m last year

WALES

Before the coal strike started deep mine losses in south Wales were around £95m a year...

MacGregor, chairman of the National Coal Board to discuss colliery closures...

Mr Edwards: I will certainly take a look at that report now that he has drawn it to my attention...

Mr Edwards: The effect of the strike was greatly to add to the losses of the coal fields in the area...

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Ridley makes sure Stansted has no second runway

AIRPORTS POLICY

The Government is to require the British Airports Authority to sell the land which would have been needed to build a second runway at Stansted...

have to be a commercial investment. It followed that charges at the airport would need to rise steeply to meet the costs of expansion...

Mr Ridley also said that he was not convinced, on present forecasts, that a fifth terminal would be needed at Heathrow...

He accepted that there were uncertainties about mix of aircraft and longer-term demand pattern...

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Minister to keep power over police districts

LOCAL GOVERNMENT

The Government had a majority of 22 in division in the House of Lords during the third day of the report stage of the Local Government Bill...

Geoffrey Smith

Two articles in different publications within the past few days provide a glimpse of an anxiety that now seems to be gnawing at the Alliance...

Mr Ridley also said that he was not convinced, on present forecasts, that a fifth terminal would be needed at Heathrow...

It is easy to understand their concern. Alliance leaders take every opportunity these days to speak about the prospect of a hung Parliament after the next election...

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Any third party under the British system has to overcome the fear in the minds of potentially sympathetic voters that support for it would be a wasted vote...

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An overall majority looks so unlikely that the Alliance must surely benefit if it can convince the electorate that there is another good reason for voting for it...

Mr Ridley also said that he was not convinced, on present forecasts, that a fifth terminal would be needed at Heathrow...

Lord Emswiler (C), supporting the amendment, said too much power was being placed in the hands of the Home Secretary before any such major change was envisaged...

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Hence the irritation in Alliance ranks three weeks ago when Peter Kilgour, the New Statesman's political editor, published a mock open letter from Mr Kinnoch to Mr Steel...

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A minority Labour government would produce a carefully selected Queen's Speech, leaving out all controversial socialist measures for the time being...

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Mr Steel's open letter to Mr Kinnoch is intended as a response to that argument. He asserts that the Alliance would not accept from a minority Labour government "a socialist programme without consultation"

Mr Ridley also said that he was not convinced, on present forecasts, that a fifth terminal would be needed at Heathrow...

Mrs Sofer was arguing from Cameron's example that the premier who has not even got a speech from the throne through since the election has no right to expect a dissolution and another election...

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Obduracy of the main parties

Mr Ridley also said that he was not convinced, on present forecasts, that a fifth terminal would be needed at Heathrow...

What interests me about both these articles is not so much the analysis as the propaganda talking. They are going beyond talking about the likelihood or even the usefulness of a hung Parliament...

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Tory award to nurses 'a mockery'

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The Government has tried to deceive health workers and the public over its pay award to nurses, Mr Neil Kinnoch, the Labour leader said yesterday...

Mr Ridley also said that he was not convinced, on present forecasts, that a fifth terminal would be needed at Heathrow...

The Government's record in the health service since it came to power was "a catalogue of cynicism and callousness to partisan profit, so careless of national and individual need that it justifies in full our commitment to restore and more"

Mr Ridley also said that he was not convinced, on present forecasts, that a fifth terminal would be needed at Heathrow...

Chay Blyth, the yachtsman, got into "difficulties" on the Thames yesterday and was "rescued" by an inshore lifeboat from the Isle of Wight...



Chay Blyth, the yachtsman, got into "difficulties" on the Thames yesterday and was "rescued" by an inshore lifeboat from the Isle of Wight...

Section titled 'Pensioners face loss on rates' with a sub-section 'SOCIAL SECURITY REVIEW'. It includes a table for 'HOUSING BENEFIT 1984-85' and discusses the impact of rising rates on pensioners.

Other housing effects

# Tighter security at nuclear weapons bases disclosed

By Richard Evans, Lobby Reporter

Security at Britain's nuclear weapons bases and depots has been intensified, a Ministry of Defence report, classified until recently, disclosed yesterday.

Intruder detection systems and observation facilities have been installed or refurbished at all nuclear storage areas and physical protection for guards has been improved.

Crack response forces at RAF Special Storage Areas, who are on constant alert to react to any incident, have had their numbers increased. Back-up security reinforcements have also been enlarged and improvements made in their response to possible attacks by terrorists.

Training for all military personnel in nuclear protection has been improved and new courses have been introduced for officers and senior NCOs.

A survey of Faslane, home of the Polaris submarine fleet, found a need for improved closed circuit television and more staff to monitor it. Extra cameras are being installed at the Royal Navy armaments depot at Coulport nearby, which stores torpedoes and Exocet-type missiles fired from submarines. The ministry is also working out extra staff requirements at Faslane in preparation for Trident nuclear missile submarines.

The breakdown of the increased security is contained in a minute to the Commons defence select committee published yesterday as part of the MP's latest report on security.

The MPs, who highlighted gaps in security in a highly critical report published last July, welcome action to reduce the risk of theft from arms factories but they recommend: "Both security and accounting procedures at all factories should be subject to regular monitoring by the MoD and by external auditors as appropriate."

Mr Michael Heseltine, Secretary of State for Defence, admitted on January 10 that the select committee's original investigation had identified security weaknesses.

Two days later a former senior manager at the Radway Green arms factory in Cheshire, Mr Wesley Harris, was jailed for three years for thefts from the factory going back a decade.

House of Commons. Second Report from the Defence Select Committee, session 1984/5. Security at Royal Ordnance Factories and nuclear bases. (Stationery Office, £4.80).

# In self-imposed prison, a former power broker awaits his fate

The Nigerian Attorney General decided on Sunday that Mr Umaru Dikko, the former minister who fled to London after the army coup in December 1983, should be charged with receiving bribes totalling £5 million.

The Nigerian minister for information has alleged that Mr Dikko, who was kidnapped from his London home last July, drugged and put in a crate



Mr Dikko at home, blinds drawn, explains his case (Photograph: John Manning).

bound for Lagos that was discovered at Stansted airport, had "frankly amassed a personal fortune of £3.52 billion".

In an interview with ANDREW JASPAN Mr Dikko, who decided yesterday to appeal against a Home Office decision rejecting his request for political asylum, talks about his life as a hunted man and political fugitive.

Mr Umaru Dikko lives the life of a prisoner, frightened to venture out of his London hideout in case another attempt is made to kidnap him or to silence him for ever.

He peers out of the permanently drawn blinds. "There's someone sitting in that brown car across the road who's been there since nine this morning and all day yesterday." An aide moves over to him. "Don't worry, the police have found out that he's a press photographer told to get your picture."

This is the man who for four years was the power broker to black Africa's richest country. The stakes he played were high in a chronically corrupt country. The 1983 election campaign cost more than £1 billion. Campaign funds had to be found and showered on the electorate.

Mr Nikko ran that campaign for President Shagari's National Party of Nigeria. All campaign money went through him. His house was campaign headquarters and it was there that he received suitcases full of money as "political donations".

This is politics, Nigeria style. All the parties did the same. The opposition United Party of

Nigeria fought and kept control of Lagos that way.

But Mr Dikko was the supreme operator: his party gained an outright majority.

But on New Year's Eve, two days after the Shagari government introduced an austerity budget which included large reductions in the defence budget, the army staged its coup.

So why is it that 18 months after fleeing Nigeria dressed in a priest's cassock does Mr Dikko remain the country's number one wanted man?

"Because I know too much. They want to lay their hands on me and shut me up. They need to do that before they feel the military coup of 1983 is complete. Things will not become stable for them until they get me. They have tried to kidnap me and they may now go to the extent of trying to kill me."

But what does Major-General Buhari, the head of the ruling Supreme Military Council, fear so much?

"Of all the exiled politicians I am the only one who can speak out, and say that the military coup was wrong. The regime desperately wants acceptability and I say the only way to do that is to give power back to the people."

All the other politicians from our government are either in prison serving 21-year sentences, under house arrest, or they have been otherwise silenced.

However, the military remain adamant that they had to step in to put a stop to the huge abuses of power and widespread corruption. They insist that Mr Dikko amassed a huge personal fortune through receiving "kickbacks" in exchange for contracts, especially during his time as head of the presidential task force for rice.

I would not be stuck here living as a refugee. I would be enjoying the money somewhere and not causing problems."

So while he enjoys British protection, what does he do?

"Well, I more or less live in an open prison knowing that I am hunted. My life is spent in this house."

"Very occasionally I do go out, but never alone. I will never repeat that mistake."

The kidnap still haunts him and he can repeat conversations that he had with his kidnapers word for word. He is researching the whole incident and expects to publish his findings.

He is adamant that "very high officials" in the Nigerian government were involved in the kidnap plot.

"It is difficult to rule out the possibility that the plot involved the highest levels."

Why was London chosen as the venue for the kidnap?

"In July last year I was staying in New York and a friend of mine rang up to say that a journalist called Michel Furon wanted to do an interview with me for CBS Television but that it had to be done in Paris. [Furon was the alias used by Alexander Barak, the Israeli businessman who led the kidnap and was sentenced at the Central Criminal Court in February to 10 years' jail.]

"I became suspicious and refused to do it in Paris. I then left secretly for London but someone tipped them off."

"It is a great pity that at the trial of the kidnapers they pleaded guilty, because it stopped at the details coming out. But I can assure you that will find out all the details. Unless I know, the dangers will remain."

## Jobs cash plea for London

By Michael Prest

Financial Correspondent

Protracted negotiations between the Greater London Council and the Department of the Environment about the future of the Greater London Enterprise Board, the venture capital body set up two years ago by the GLC to revive London industry, are likely to come to a head today.

The board hopes that Mr Kenneth Baker, Minister for Local Government, will allow the GLC to release funds which the board says it must have if existing businesses in its portfolio are to continue, and 120 future projects, which would create 1,000 jobs, are to go ahead.

So far the board has received £4.8 million of the £20 million assistance which the GLC would like to provide this financial year. Board sources privately expect that the minister will sanction the release of enough funds to see the board through the next quarter.

At this afternoon's meeting the GLC will also be pressing Mr Baker to allow the council more time to negotiate with the London boroughs an agreement under which they would take over the board after the abolition of the GLC. The Government earlier set a deadline of July.

Funds invested either directly by the board or under its auspices during the past two years amount to nearly £100 million. Almost half has been raised from private sources. The board argues that delaying further funding would impair its ability to raise cash privately.

## Watch as hippies set up camp

By Tim Jones

Most of the 800 hippies banned by High Court injunctions from their "spiritual home" at Stonehenge were camped last night on the windswept White Horse Hill above Westbury in Wiltshire.

As they parked their battered vehicles on the land, owned by the county council, and started building their canvas-covered "benders" and tepees, about 20 policemen kept watch.

If the hippies decide, as many have said they will, to go to Stonehenge to celebrate the solstice, they have chosen their camp badly. The two narrow exit lanes from the hill are easily controlled by the police.

The gandy caravans of buses, trucks and vans, many of them untaxed, arrived at Westbury after complying with a High Court injunction to leave Forestry Commission land near Marlborough.

In that town, they have been banned from many shops and most public houses although the employment centre had to open another counter to deal with an additional 460 social security claims.

Police are investigating reports that on their way to the new camp the hippies overwhelmed a service station and stole goods worth £600.

The camp followers range from "Hells Angels", anarchists, "peace" protesters and beatniks still locked into the pop-and-pot culture of the 1960s.

The all claim to have religious attachment to Stonehenge which they describe as their cathedral.

## Times wrong not to publish letter

In a case where *The Times* asked a reader to shorten a letter he had submitted about an old Middle Eastern boundary dispute it created an onus to publish an appropriate letter in this case, the Press Council said today.

A delay caused by his being abroad was not long enough to justify rejecting the revised letter. To that extent the council upheld a complaint by Mr H. S. J. B. Armitage of The Old Vicarage, East Horrington, near Wells, Somerset.

His letter was in reply to an article by Jon Kimche about the dispute between Egypt and Israel over a 700-yard stretch of beach at Taba on the Red Sea coast.

Mr Armitage disputed details of recent and earlier history of the area in Mr Kimche's article, including the drafting of T. E. Lawrence into the War Office mapping department to produce a large-scale map of the boundary area in 1914.

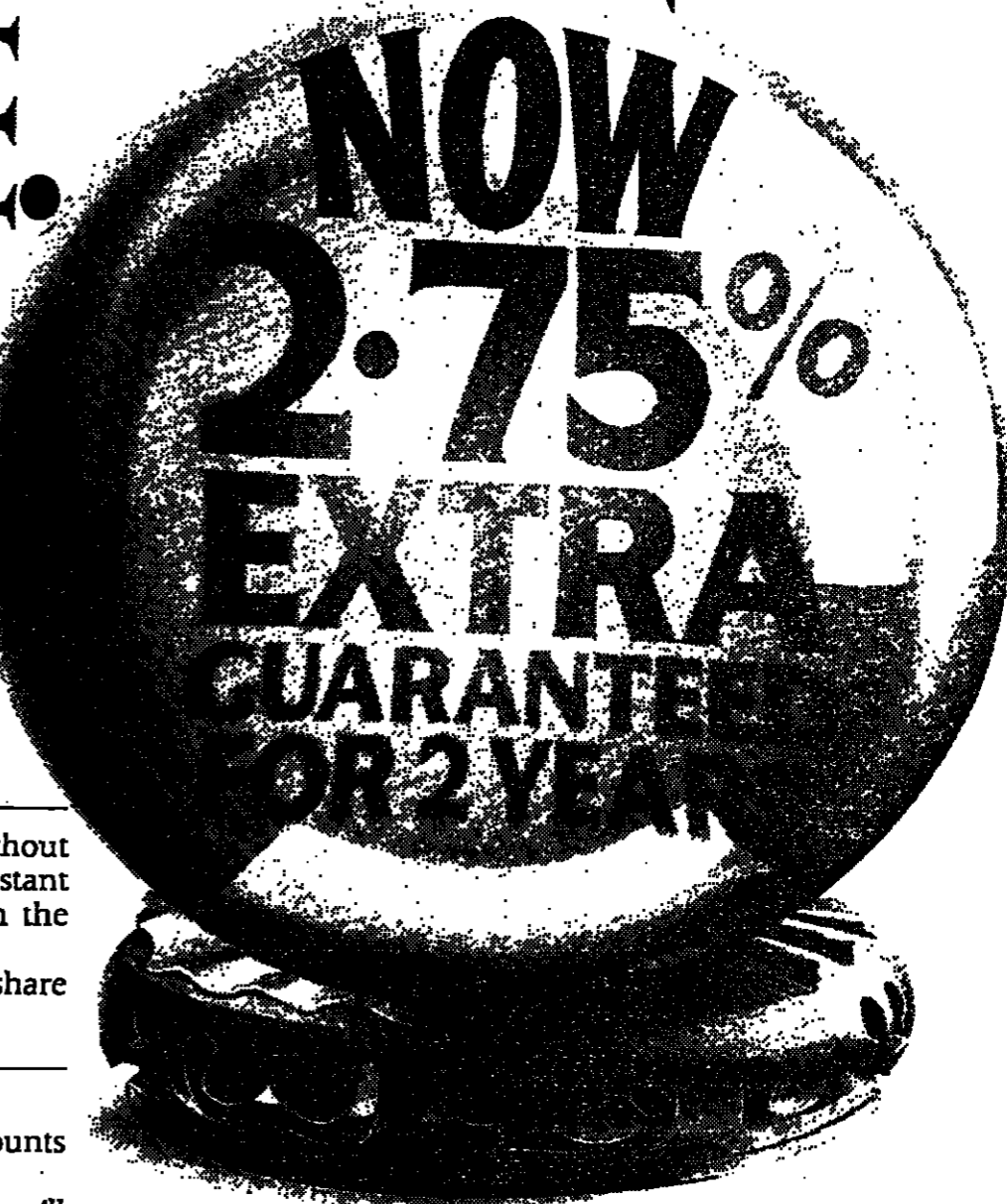
He ended a letter intended for publication by saying Mr Kimche was a prominent writer on Arab-Israeli affairs whose brother was director general at the Israeli Ministry of Foreign Affairs. Mr Armitage said he thought that afforded a better perspective of the article.

Mr Leon Pipel, of *The Times*, told Mr Armitage the editor thought his letter too long and wondered if it could be cut by half, when he would be pleased to consider it for possible publication. Because he was away in the Middle East Mr Armitage could not respond for 10 days, as he explained in a covering letter. Mr Anthony Jones of *The Times*, told him then the editor regretted he could not publish the abridged letter because of the delay.

Mr Armitage protested that he had explained the delay and his reasons for persisting with

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Fears mount for hostages on the fourth day of Beirut hijack

Purser tells of removal of passengers with Jewish names

New York (NYT) - Six or seven passengers on the hijacked TWA aircraft were removed from the flight because they had Jewish-sounding surnames, the flight's purser, Ms Uli Derickson, said...



Mr Robert Peel, aged 58, of Hutchinson, Kansas, escorted by Lebanese Army troops as he rides to freedom on an airport bus after his release at Beirut on Sunday.

Demis Roussos mystery

Confusion over fate of Greek singer

The family of Demis Roussos, the Greek pop singer and composer who was on board the hijacked TWA plane, are confused and concerned over the mystery of his whereabouts...

Terrorism policy criticized

The Greek Government yesterday seemed more preoccupied with the opening of the new Parliament in which it has a comfortable majority, than in reacting to Western criticism of its role in the hijack drama...

Security warnings 'ignored'

The Greek Government ignored warnings from international airlines about safety at Athens airport where the TWA hijackers boarded, apparently with their weapons, the International Air Transport Association (IATA) said yesterday...

Expert says Russia has Star Wars project

The Soviet Union had a Star Wars research programme last year which was bigger than that envisaged by the Americans for 1986, it was claimed last night...

Poles berate Kohl over Silesia

The Polish authorities reacted with predictable anger to the weekend address to a Silesian rally by Chancellor Helmut Kohl of West Germany...

Prague harasses Catholic activists

Relations between the Roman Catholic Church and the Czechoslovak state continue to deteriorate as dissident sources report new police suppression of Catholic activists in recent weeks...



Mr and Mrs José Delgado, of Escondido, California, reunited in a Paris hotel. Mrs Delgado was freed by the hijackers in Algiers on Saturday, her husband the next day.

Israel's prisoners Radical young Shias linked to violence

Most of the estimated 766 prisoners who were released from an Israeli detention camp in the north-east, are young Shia Muslims arrested in south Lebanon on suspicion of involvement in attacks against the Israeli Army...

Jerusalem dilemma Israeli right wing fights demand to free 700

A fierce debate has started in Israel over the demand of the TWA hijackers for the release of more than 700 Shia Muslim prisoners, with right-wing politicians mounting a campaign to ensure that the Government refuses to capitulate...

Madrid refusing to let Lebanese go

Spain yesterday indicated that it was "highly improbable" that the Government of Señor Felipe González would give in to the demands of the Beirut hijackers and free two Lebanese Shias being held in a maximum-security jail outside Madrid...

Rights talks end in deadlock

A 35-nation East-West meeting on human rights ended in discord and disagreement yesterday when negotiators failed to agree on a concluding document, despite efforts which lasted until the early hours...

Botha sets the seal on Namibia's new interim regime

President Botha of South Africa signed a proclamation here yesterday establishing a "transitional government of national unity" for Namibia, the former German colony which South Africa has controlled since 1915...

Botha sets the seal on Namibia's new interim regime

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Territory's history

1884: Declared German protectorate as South-West Africa. 1904-8: Nama rebellion, brutally crushed by German troops. 1918: South Africa signs to implement Resolution 435...

Police leave El Greco unguarded

A painting attributed to El Greco and another ancient canvas were kept unprotected for seven months on a wooden table in the unlocked arms room of a police barracks after being discovered as stolen goods...

India urges watch on big firms

The Indian Prime Minister, Mr Rajiv Gandhi, called yesterday for international corporations with high-technology industries in developing countries...

Diplomatic productivity to be measured

The Foreign Office is trying to find out how to measure the productivity of its diplomats abroad, Mr Richard Samuel, former Deputy High Commissioner in Delhi, is heading a study team...

Legion disbanded

The Legion of Honour, a French order of merit, has been disbanded by the new government in Namibia...

Legion disbanded

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# French Premier in clash as tensions inside Socialist Party erupt

From Diana Geddes, Paris

At the very moment that the French Socialists were hoping to gain political capital out of the "war of the chiefs" among the Opposition leaders, the underlying tensions and differences within the Socialist Party have erupted into a semi-public row between some of their own leaders, including the Prime Minister.

In an apparent fit of pique, M. Lionel Jospin, First Secretary of the Socialist Party cancelled without explanation his traditional weekly press briefing yesterday, reportedly because he was irritated by comments by M. Laurent Fabius, the Prime Minister, at a mass meeting of the party faithful in Marseilles on Friday night.

In what was interpreted by many as the opening shot in the Socialist Party's campaign for the parliamentary elections next spring, M. Fabius abandoned his usual moderate language and measured tone to launch a fierce partisan attack not only on the right, but also on the Communist Party.

While the Socialists, M. Jospin included, have made it clear they do not appreciate the increasingly virulent barrage of

criticisms directed at them by the Communists, they have refrained until now from using too harsh language in reply for fear of further alienating potential supporters in 1986.

If the party is to have even the slightest hope of forming a government after the elections, it knows that it must at least be able to count on the neutrality of the Communists.

However, M. Fabius did not hesitate on Friday to deride the "demagoguery" of the Communists, and to accuse them of trying to solve industrial problems by "commando attacks"; a reference to Communist gangs sent to "help" workers resist evictions by the police during the recent occupation of a ball bearings factory on the outskirts of Paris.

M. Jospin, who continues to preach "the union of the left", was apparently outraged both by the tone, and by the fact that M. Fabius seemed to be taking over the First Secretary's traditional role of leading the Socialist Party in any electoral campaign.

Matters were made worse when M. Christian Perret,

Socialist deputy for Vosges, publicly expressed the hope that M. Fabius would lead the party's campaign and that the party would transform itself into a social democratic party.

M. Jospin has repeatedly made clear that he believes the party must go into the campaign clearly identified with its traditional left-wing principles and values and that it must not lose itself in some vague, all-embracing "Republican Front". M. Fabius, on the other hand, favours a wide centre left *Rassemblement* with the Socialist Party at its core, but with the party's electoral lists being opened up to personalities outside the party membership.

Meanwhile, M. Michel Rocard, the former Agriculture Minister, has upset nearly everyone within the party by as good as announcing that he intends to be a candidate for the presidency in 1988. M. Pierre Berégovoy, the Finance Minister and a loyal supporter of President Mitterrand, commented caustically that with the presidential elections still three years away the announcement was both somewhat premature and "extravagant".



Prince Sultan Salman al-Saud (right), Lieutenant-Colonel Baudry (centre) and John Creighton leave the crew quarters to board the shuttle; and the moment of blast-off.

# Space shuttle blasts off with international crew

From Mohsin Ali, Washington

The space shuttle Discovery blasted off yesterday with five American astronauts, a Saudi Prince and a French test pilot on a week's mission which will include a laser test for President Reagan's "Star Wars" strategic defence initiative research programme.

The international crew, including Shannon Lucid, an American woman scientist born in Shanghai, will also deploy

communications satellites for the Mexican Government, the 21-nation Arab satellite communications organization and the American Telephone and Telegraph company.

The crew will also deploy a satellite called Spartan to take X-ray photographs of distant stars in the Milky Way to test the "Black Hole" space theory. The satellite will be retrieved two days later.

The Star Wars element of the mission calls for positioning a

mirror in a window of the 100-ton spaceship to reflect a ground-based laser beam to an Air Force base on the Hawaiian island of Maui. The experiment is to determine whether laser beams can be bounced from orbiting mirrors in space toward other satellites. It will be the first of several Star Wars experiments planned for space shuttles.

Prince Sultan Salman al-Saud, aged 28, will take photographs over Saudi Arabia,

and will also study an experiment on mixing oil and water. The Prince, who is a nephew of King Fahd, will observe this month's new moon, which traditionally marks the end of Ramadan, the Muslim month of fasting.

Patrick Baudry, aged 39, a Lieutenant-Colonel in the French Air Force, will carry out experiments on the effects of weightlessness on the human cardiovascular and nervous systems.

Large delegations of French, Saudis and Mexicans flew to the Kennedy space centre, Florida, to watch the Discovery's blast-off. The spaceship will land at Edwards Air Force base, California, on June 24 after 111 full orbits.

The full crew is: Daniel Brandenstein, commander; Steven Nagel, mission specialist; John Fabian, mission specialist; Shannon Lucid; Patrick Baudry; and Prince Sultan Salman al-Saud.

# Rains bring Bombay gurgling to a halt

From Michael Hamlyn, Delhi

It happens every year, of course, but it still seems to take everyone by surprise. Between now and the end of the monsoon several fathoms of rain will descend upon the ill-protected heads of the Bombay dwellers, and even in the past 24 hours 13 1/2 in. has poured unrelentingly from the heavens.

With an implacable down-pour like that, it is scarcely surprising that the metropolises has ground to a gurgling halt. Since the monsoon set in a few days ago, nearly a yard of rain has fallen, and yesterday the twin railway lines running north and south, were made idle by floodwater.

As a result most Bombay-wallahs have stayed at home instead of going to work, and have done their best to mend the roof or block the doorway to prevent the tide of water rolling in. Such efforts came too late for one family. Five of them, including a woman and two children, died and two more

were seriously hurt when a 100-year-old building came crashing down under the weight of the water in south Bombay.

Another 18 died and 20 were injured elsewhere in Maharashtra state, police said, and 12 people were buried alive at Aurangabad, when part of a wall they were digging craved in.

Those perhaps worst affected by the downpour, which each year turns every roof into a waterfall, are the four million slum dwellers, whose mud, hessian palm thatch and plastic sheets hovels, are the least equipped for it. Hundreds had to be evacuated from the north-west of the city as their shacks were washed away by the overflowing Mitha river.

The monsoon has also set in on the other side of the country, again with predictable results. In the hilly states of the north-east, railway lines have not merely been flooded; they have been washed away. In Tripura, a railway bridge has sunk 9 ft into the mire.



# Nigeria Tai Solarin

By Caroline Moorehead

A teacher and newspaper columnist, Dr Tai Solarin, who suffers from acute asthma, has been held without trial in Nigeria since the end of April 1984. No specific charges have been brought against him, but the authorities are reported to have said that Dr Solarin is being held for security reasons.



Decree No 2, the State Security (Detention of Persons) Decree, was one of the first laws introduced after the military coup in December 1983.

During the early spring of 1984 Dr Solarin published two articles, both highly critical of government policy. His arrest came on the day the second appeared.

By filing a *habeas corpus* writ, his wife Sheila was able to force the authorities to produce Dr Solarin in court. In the Lagos High Court, a judge ruled his detention illegal and he was released. However, he was immediately re-arrested.

In the last year, his wife has been refused permission to visit him. There are now fears for Dr Solarin's health if his asthma is not treated.

# Legionnaires disease in NZ House

Wellington (AP) - Legionnaires' disease bacteria were found in New Zealand's Parliament Buildings after the Speaker, Sir Basil Arthur, died of the rare illness, a coroner said yesterday.

The coroner, Mr Alex Protheroe, noted, however, that the bacteria found in the water tank of a basement air conditioner were not of the same strain that killed Sir Basil.

The Prime Minister, Mr David Lange, was "surprised and concerned" by the coroner's findings and ordered an immediate investigation. A government statement later said the tank was emptied and treated, so it posed no danger to people in the building.

Mr Protheroe said Sir Basil, who was aged 55 when on May 1, contracted the disease after his release from hospital where he had chemotherapy treatment for a stomach growth. His death forced a by-election which the Government lost on Saturday.

Legionnaires' disease is bacterial infection of the lungs. It is so named because the organism came to public attention after ex-servicemen at a legionnaires' convention in 1976 in the United States were stricken by the then unknown illness.

**NORTH AIR**  
Air conditioner manufacturer, wants to establish a collaboration - relationship, for commercialization of his products.  
CIC, S.A. - Serrano, 114 Madrid 28006, Spain.

# Naples gang chief says Agca accusations false

From Peter Nichols, Rome

The questioning of Mehmet Ali Agca, who shot and wounded the Pope in 1981, took place here yesterday under the shadow of published allegations that he implicated the Bulgarian secret service and the Soviet Union under pressure from the Camorra and a faction in the Italian secret service.

These allegations came in the form of an interview published by the weekly L'Espresso with Signor Giovanni Pandico, a jailed former member of the upper echelons of the Camorra, a criminal organisation based in the Naples area.

At the beginning of the hearing yesterday one of the defending counsel asked that Pandico be brought before the court to repeat his allegations. The public prosecutor objected and the presiding judge ruled that the court would first hear all the accused and then decide whether or not to bring in other witnesses.

The eight accused are all Turks or Bulgarians and were accused by Agca of being part of the conspiracy.

Last week Agca told the court that the order to kill the Pope had actually come from the Soviet embassy in Sofia.

# Strike ends at United Airlines

Washington - Five thousand United Airlines pilots resumed work yesterday, ending a stoppage that has kept the country's biggest airline largely out of the skies for the past month.

By officials said it would be several weeks before the airline could return to its pre-strike average of 1,550 flights a day. It began on May 17 over the company's plan to introduce a wage scale, under which newly hired pilots would initially be paid substantially below existing rates.

Although a compromise was reached after a week, talks broke down over rival demands on conditions for going back to work.

Yesterday both sides claimed victory. The airline said the two-tier wage scale over the next five years would make it "cost competitive" with the low-cost airlines which have sprung up since deregulation at the end of the 1970s. The pilots' association said the airline had failed in its goal of breaking the union.

# Chile lifts siege restrictions

From A Correspondent, Santiago

The Government of Chile has lifted the state of siege in force since November 6. In a surprise nationwide broadcast, on Sunday, the Interior Minister Sergio Ricardo Garcia, announced that the decree which was due to have expired on August 4, would be replaced by the less severe state of emergency.

The main impact will be on the media, which has been censored heavily for six months. Opposition periodicals, which had been shut down completely, will now be able to publish again. The Christian Democrat magazine, *Hoy*, which continued to appear during the state of siege, will no longer be subject to preventive censorship.

Señor Garcia made clear, however, that "despite an appreciable diminution of systematic subversive practices", the green light was not being given for opposition parties to resume normal activities. Demonstrations against the Government, severe public disorder and acts of terrorism in 1983 and 1984 originally led General Augusto Pinochet's junta to impose the state of siege in November.

He also said that the Government remained firmly committed to "leading the country towards a solid democracy in peace, order and tranquillity". Since an abortive dialogue with the opposition parties in 1983, the Pinochet Government maintained a hard-line attitude. It plans to implement the 1980 constitution, approved by plebiscite, by which no elections are to be held until 1989, and even then it is quite possible that General Pinochet, an admirer of General Franco, will be sole candidate for another eight-year term as president.

The lifting of the state of siege has been welcomed by the recently re-elected Christian Democrat leader, Señor Gabriel Valdes, who considered it positive and added that he only hoped the state of emergency would also be ended.

# Musicians pledge more famine aid

From Charles Harrison, Nairobi

American musicians, who have raised nearly \$40 million for famine victims in Africa through a hit record "We Are The World," say they are committed to continue the effort to counter the crisis on a long-term basis.

Harry Belafonte, the singer made the promise yesterday after leading a group of artists, publicists and doctors to Ethiopia, visiting relief camps and famine areas.

# Reagan directs harsh words at Moscow

From Christopher Washington

President Reagan, abruptly returning to the hard line anti-Soviet language that marked the first three years of his presidency, told the people of the Soviet Union and Eastern Europe in a radio interview that the US would by example "show the captive nations that resisting totalitarianism is possible."

Since a landmark speech in January, 1984, President Reagan has toned down criticism of the Soviet Union, which he once described as an "evil empire". But speaking on Radio Liberty and Radio Free Europe he accused the Soviet leadership of pursuing aggressive policies around the world and denying people under its rule "access to the truth."

He said the free nations of the world should "prevent the further expansion of totalitarianism throughout the world. If we succeed and we send a

# Chile lifts siege restrictions

message to the Soviets will find it in their self-interest to accommodate the desires of their people who will see by the patterns of international politics that their own rulers are not omnipotent."

The comment about "resisting totalitarianism" was not meant to imply the use of violence, according to Mr James Buckley, the president of the two stations, who conducted the interview.

Radio Free Europe was accused of helping to incite the 1956 Hungarian uprising by giving the rebels the impression that the West would intervene against Soviet force.

Since then, both Radio Free Europe and Radio Liberty have been careful to avoid any suggestion that they support violent resistance. The stations, funded by the US, claim an audience of 55 million.

# EEC aims to erase frontiers

From Ian Murray, Brussels

The European Commission has drawn up a prodigious work programme aimed at turning the EEC into a true common market with no internal frontiers at all by 1992.

It involves agreeing about 300 directives which will standardize legislation in member states on everything from tractor footrests to visas for Americans. The Commission claims it will save the EEC economy \$4.2 billion a year and will provide the base for establishing an economy which will ease unemployment and challenge the main industrial countries.

The following list gives in idea of some of the main proposals being put forward by the Commission to clear away all the obstructions to a true common market. Frontier controls: End quota controls on goods and coach transport. Eliminate taxes on fuel in tanks on commercial vehicles. Abolish import formalities. Eliminate all national protective measures. Approximate VAT levels to maximum range of 5 per cent.

# Pakistan frees dissident

From Hasan Akhtar, Islamabad

Mr Mairaj Muhammad Khan, the president of the outlawed National Liberation Front, a movement for the restoration of democracy in Pakistan, was released on Sunday after 22 months of detention in Karachi for his opposition to the martial law regime.

Mr Khan, who was declared a prisoner of conscience by international human rights organizations, was ill for most of his detention.

He was taken to hospital on several occasions for aggravation to a nerve injury and loss of sight which, he alleged, was sustained when he was beaten by police during an Anti-Government demonstration at the time the late Mr Zulfikar Ali Bhutto was prime minister.

Freedom of movement for banking, insurance, unit trusts and other financial services. Liberalization of air fares, and abolishing transport quota restrictions. End of restrictions for agencies. Help for linking up new technology systems and agreeing common new technology standards.

Creation of European company law, with takeover regulations. Setting up a Community trade mark office with trade mark protection. Community patent controls. Protection for computer and biotechnological inventions.

Clampdown on state aids and subsidies which make competition impossible.

Fiscal barriers: VAT approximation. Alcohol and tobacco duty harmonization. Linkage between bonded warehouses.

Individual proposals on all these issues will have to be agreed by member states during specialist meetings of the Council of Ministers. It is likely that the European summit will set broad targets for decisions in various areas, leaving the detailed work to officials and the Council.

Agreed car exhaust levels and speed limits. Standard food labelling. Frozen food regulations with controls on baby milk, cocoa, jam and other foodstuffs.

Drug testing standards. Asbestos and detergent use regulations. Fire control, safety and earthquake proofing of buildings. Toy safety, noise of household equipment, crash helmets all subject to Community standards.

Opening up public procurement contracts. Easing student mobility, recognition of diplomas. Income tax

# Iran to fight on

Bahrain (Reuters) - The Iranian Prime Minister, Mr Mir-Hossein Mousavi, has rejected Iraq's unilateral 15-day moratorium on attacks on Iranian cities, saying fighting at the war front would go on. He said at a Cabinet meeting that "it was not acceptable."

# Peace choice

Bruges (AP) - Mgr Franz Koenig, Archbishop of Vienna, has been elected president of Pax Christi International, the Catholic peace movement announced here. The organization studies questions of world peace and opposes nuclear arms.

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Taipei (Reuters) - Eighty-seven people were indicted for financial fraud in connection with Taiwan's biggest bank scandal. Mr Chen Tsung-Ming, a prosecutor told reporters they were all senior executives of the Cathay industrial group, one of Taiwan's largest.

# Chad visit

Rabat (AFP) - President Hissène Habré of Chad left here after a two-day visit to Morocco, amid reports that his rival and predecessor, Mr Goukouni Oueddei, was here at the same time. During his visit here, Mr Habré met King Hassan.

# Correction

The caption on page one of the Southern Italy Special Report of June 12 should have read Trapani, Sicily, not Taranto.

# Mengele's son gives media cash to victims

Munich (AP) - The son of Josef Mengele confirmed he had given extensive information about the hunted Nazi war criminal to the West German magazine *Bunte* that promised to deliver any profits to Auschwitz concentration camp victims.

Her Rolf Mengele, who was said that his father died six years ago in Brazil, also announced that the magazine would handle all further inquiries from the news media for him.

In his statement, Herr Mengele said he had agreed to give the information to *Bunte* because its publisher had agreed "to place eventual profits at the disposition of support efforts for the victims and their families."

# Renault lays off more workers

Paris - The French state-owned Renault car company confirmed plans to lay off 21,000 employees, amounting to one-fifth of its 98,000 workforce, by the end of next year. The management refuse to say whether any compulsory redundancies would be involved.

The Renault group lost a further 12.5 billion francs (£1 billion) last year, bringing its total debts more than 40 billion francs.

# Gurkha killed in Hong Kong

Hong Kong (AP) - A Gurkha soldier was killed when he ran into an electrified fence around a fish pond while chasing three illegal Chinese immigrants on the Hong Kong-China border. Police said the owner of the fish pond has been detained for questioning.

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GCK



### JAMES WATT FIGURED IT OUT.

He didn't actually invent the steam engine. Nor did he get the idea watching his mother's teakettle, as we were told. For one thing his mother was dead, and for another the Newcomen engine already existed, though it was inefficient, slow, expensive, and used only for pumping water in mines.

Its single chamber had to be heated and cooled to condense steam and then slowly reheated, wasting vast quantities of fuel.

In 1764, Watt came up with the idea of using two chambers, one cool and one hot. He also applied steam to both sides of the piston for extra speed. He invented the device that converted the piston's movement into the turn of a wheel, and the Industrial Revolution was born.

The companies of United Technologies didn't invent the jet engine, either. Or printing, or lifts, or helicopters. But like Watt, we've made some dramatic improvements here and there.

Pratt & Whitney, Ochs, Carrier, Sikorsky, Motek and Inmover are some of the divisions of United Technologies Corporation, Hartford, Connecticut, USA. In the United Kingdom our operations include: Oils, Equip, Becker and Washworth lifts, Fishburn printing inks; Inmover automotive finishes; Autosense test equipment; Packard Instrument Ltd.; Spectrol electronic components; Automotive electrical systems; Insulation Systems and Machines, Ltd.; Carrier air conditioning; Motek semiconductors and Elliott turbo-machinery.



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THE ARTS

It seems almost certain that a new director for the Royal Ballet will be announced next Monday...

A change of director would make sense. It is now generally accepted that the Royal Ballet is going through a bad period...

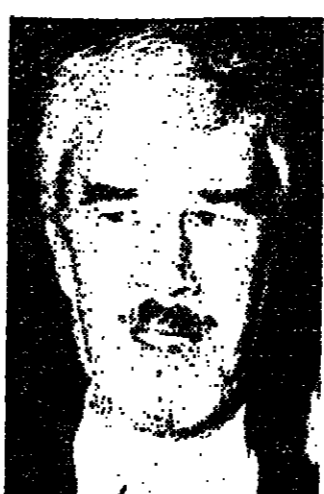
Attempts to put all the blame for present shortcomings on Norman Morrice, who has been director since 1977, are misplaced...

Who will his successor be? All the indications point to Anthony Dowell...

John Percival predicts an imminent change of director at the Royal Ballet, and investigates the new man's daunting challenge



Dowell: likely choice but limited experience



Morrice: never meant to stay indefinitely

begin to dance less. He recently asked some coaching at his own suggestion...

Dowell's career has been almost entirely with the Royal Ballet. As an insider, he would start with the benefit of familiarity...

The problems facing a new director are many and grave. Also, things have not suddenly gone wrong. What we are seeing now is wider recognition of faults...

coaching soloists and producing the corps de ballet. Two further problems will take longer to deal with...

trained in America, France, Russia or even some smaller countries such as Denmark and Hungary...

Unfortunately there is another respect, too, in which whoever runs the Royal Ballet is handicapped...

Would it be better to treat the director like a football manager?

In the long term, one step towards solving the Royal Ballet's problems might be to get out of Covent Garden altogether...

Aldeburgh Festival Beauty in absolute precision

This year's composer-in-residence at the Aldeburgh Festival is Henri Dutilleux, whose work is not unknown here...

Theatre Two Can Play

The Jamaican playwright Trevor Rhone has been compared with O'Casey and Aychkourn...

The setting is Kingston, the time 1980; the election campaign has degenerated into factional violence...

This section of the play is terrifically funny and one can only regret that it has caused the piece to be labelled "unsuitable for children"

Fan Duyvendak's production treats a nice patch between farce and pathos...

Television Substantial trivia

The Art of Persuasion (Channel 4) last week, discussed by Dennis Hackett...

Of course advertising always seems to have been at the cutting edge of contemporary consciousness...

Whatever else, the first Eurovision Young Dancer of the Year (BBC2 on Sunday) turned out a surprise...

Galleries Rare delights for strong stomachs

Around 1610: The Onset of the Baroque Matthiesen

Venetian Eighteenth-Century Painting Agnew

Watercolours from the National Library of Wales Leger

As summer comes in the flow of new art shows in the West End usually reduces to a trickle...



A morbidly curious sort of memorial: Carracci's Portrait of Olimpia Luna as Judith and Melchiorre Zoppio as Holofernes

contain and imply violence, while in Ribera it is all there, laid out before our eyes...

Between the Gods and the Titans, hardly more than a miniature (he was, after all, first apprenticed to his glass-painter father)...

Wales (until July 12). The National Library has, systematically one presumes, acquired a large number of watercolours...

Concert Razzmatazz wins

Anyway, Argueles was a popular choice among the audience present at the contest...

Was I alone in thinking that 17-year-old Stephanie Echov, from Hainburg, with her long legs, flexible but controlled body...

Concert Peter Ackroyd

John Percival The second movement, a theme and variations framed by a quirky imaginative duet for solo cello and piano...

Richard Morrison Elsewhere this concert demonstrated the probable strengths and possible interferences of Previn's coming term with the RPO...

Concert John Percival

The legend is back. André Previn is at the helm of a London orchestra again...

Martin Cropper RPO/Previn Festival Hall

The legend is back. André Previn is at the helm of a London orchestra again...

Two in One Women & Directed by RAY COONEY SHAFESBURY THEATRE Box Office 01-379 5399

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SPECTRUM

From the boats to barbed wire

An everyday story of farmyard theatre

More than 11,000 Boat People, the refugees from Vietnam, are waiting anxiously in Hong Kong to learn if they will be given priority for resettlement in Britain.

During the monsoon "boating season", from now until the end of August, at least 1,000 more Vietnamese refugees are expected to see the Hong Kong skyscrapers come up on the horizon like a vision materializing.

This had just happened to the boat I saw coming in while returning on a government ferry from the prison island of Hei Ling Chau.

Under an agreement between Britain and China, they will all be returned ultimately to China, though formalities may take a year.

Had this "ex-China" group been Boat People fresh from North or South Vietnam, a choice would have been explained to them: they could continue to some other destination.

The government does not try to ascertain officially what happens to departing refugees, regarding its responsibility as ended once they are outside Hong Kong territorial waters.

This view is not shared by those, such as Mr Walter Sulke, an urban councillor and businessman, who maintain that refugees are at excessive risk if allowed to put to sea from Hong Kong.



Behind the wire: Vietnamese boat people in the closed camp at Hei Ling Chau island in Hong Kong

WHERE THE REFUGEES ARE

Table listing the number of refugees in various countries: UNITED STATES (582,000), CHINA (280,000), FRANCE (97,000), CANADA (96,750), AUSTRALIA (94,500), W GERMANY (22,500), UK (16,580).

Kong and many others certainly aspire to emulate them. While most Vietnamese refugee camps in the region are nominally closed (some much more so than others) and guarded by soldiers.

More imaginative was the recognition that guarding refugees with a large growing proportion of young children was not the job for hardened prison warders.

"We appreciated we would be dealing with a quite a different type of person", said Mr John Ashworth, Assistant Commissioner, Correctional Service.

Only the director and a handful of senior staff at each of the camps are from the regular service.

Chi Ma Wan with about 1,900 refugees from South Vietnam, is on the shore of a little bay looking like something out of Treasure Island.



Faces behind the voices: (left to right) Charles Collingwood (Brian Aldridge), Patricia Greene (Jill Archer), Norman Paining (Phil), Alison Dowling (Elizabeth), Norman Jones (Jack Woolley) and David Parfitt (Nigel Pargeter)

It's nice on 30 years since the fire at Grey Gables. I was with Phil and Jill the other day and they were showing these old slides and suddenly up came this picture of Grace.

It was a dodgy moment, I can tell you. Jill's always been a bit jealous of Grace, even though she and Phil have celebrated their silver wedding.

The Dutch women volunteers are also prominent at Hei Ling Chau, assisting the American World Relief Agency.

Even closest family reunions were not allowed initially if one spouse had arrived after July 2 1962, was in a closed camp.

Short of such reunion, closed camp dwellers can only look forward to brief weekly visits from relatives or close friends.

These workers contend strongly that while a policy of discussion could be applied as a temporary expedient, it cannot serve to justify keeping many people for three years in camps.

He came clean at once I'm glad to say. His housemaster had wanted him to do something normal like being a solicitor or a brain surgeon.

Because the Archers are celebrating 35 years of broadcasting some of the cast are putting on an agricultural entertainment opening tonight.

CONCISE CROSSWORD (No 673)

Word puzzle grid with clues for Across and Down words.

Dr Adams: the right verdict

From George H. T. Kimble, 2 Dymocks Manor, Ditchling, East Sussex.

TALKBACK

a verbal expression of his Christian faith. Instead, he practised it.

From B. A. Baldry, Chart Cottage, Hambledon, Surrey.

Dr Adams was my mother's doctor for nearly 40 years and her respect - indeed, affection - for him grew with the years.

Building block

From the Marquess of Anglesey, Plas Newydd, Llanfairpwll, Isle of Anglesey.

The hard-core by Mr Palumbo is, it seems (Spectrum, June 10), fond of repeating a favourite remark of Miles van der Rohde.

Seeing sense

From Kathy Jones, 35 Glenwood Road, Cardiff.

In all the years I knew him he never once committed himself to

PlayFARMING: The great new board game for all the family.

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Dr Adams: the right verdict. TALKBACK. Building block. Seeing sense. A broader view.

Joe Grundy has met with a dreadful accident? The problem is the scenery is so much better on radio? Joe Grundy has met with a dreadful accident? Concise Crossword (No 673).

# FASHION by Suzy Menkes

## Flower fairies



Midsummer night's fashion dreams are made of gauze and lace and fluttering chiffon. They go back to the childhood world of the Flower Fairies - books to inspire an English evening dress idyll



Top left: Bellville Sassoon's flower printed ball dress on pure silk organza with full-blown organza roses on each shoulder, red on white, £596 from Bellville Sassoon, 73 Pavilion Road, SW1; Adele Davis, 10 New Bond Street, W1; Robina, 174 New Bond Street, W1 and 25 Brompton Road, SW3; Wakefields, 102 King's Road, SW3. Petal hat by Stephen Jones.

Top right: Palest peach silk chiffon dress with petalled skirt over a silk satin shirt by Emanuel. Silk print by Celia Birwell, also ivory and ice blue, £448 from Designer Room, Harrods, Knightsbridge, SW1; Simpson Piccadilly; Foxy Lady, Southampton; Renee Maneely, Belfast. Trumpet flower earrings from Liberty, Regent Street, W.1.

Left: Silk cloqué halter dress with flower-patterned lace bustle and trim. By Symphony of Shadows in white, black and violet, £105, matching lace gloves. From Unit 33 Hyper Hyper, 28-40 Kensington High Street, W8. Bunches of wisteria hat by Stephen Jones.

Above: Herbaceous border chintz print in sweet colours on a short strapless dress with ball-shape skirt and bustle-bow back. By Tatters, from a selection of short and long dresses £280-£345, from 74 Fulham Road, SW3.

Photographs by JAMIE LONG



The Flower Fairies have long since been banished to the attic of my mind. Being a mother of sons, it is hard to indulge a private passion for gauzy wings, cherubic faces peeping from under petals and the sweet pea colours of my childhood's favourite books.

The faded checkerboard covers, decorated with the sweetest fairies and banded with Sellotape, are packed away inside a dusty cardboard box at the top of my house. Only once as an adult have I dallied with those pixie people who tiptoe delicately between charm and kitsch. Five years ago I found them printed on bars of soap. I kept them well away from water and preserved them until the fairy faces crumbled.

But suddenly I have found that this is the summer of the Flower Fairies. They have been plucked from the past, the books reprinted, the images packaged and marketed in a bewildering array of products.

It still seems hard to find my very favourites: the Mulberry sprite with his merry elfin face, wine dark doublet and wrinkled tights. The Sweet Pea's baby

face inside a petalled bonnet, her big sister in pink frills helping her; the Almond Blossom fairy dancing in rose pink rags; the Cornflower, blue as the sky of childhood summers, all pixie shoes and skinny legs.

They are all there in the new books, re-issued to celebrate the Flower Fairies' renaissance. The colours are marginally brighter, but not a syllable is changed in the few verses that face the fairy images.

Cicely Mary Barker, the shy amateur painter who published the books 60 years ago, was astounding in the accuracy of the botanical details, her publishers now tell us.

But the Flower Fairy books are not a lesson in nature study but in enchantment. Cicely Mary Barker shared with Beatrix Potter that ability to see nature through the eyes of a child where there is nothing odd, only magical, in seeing mole dressed up in his brown velvet coat, Jemima Pudding in green bonnet and apron, and Little Grey Rabbit and Squirrel in skating dress.

Friday will be Midsummer's night, and that is a moment



In the era of Punk-style, we have added the Wicked Fairy to the enchanted garden. She wears sexier summer dresses cut short and tight, clinging like the ivy at bust and hips, yet still in the innocent summer fabrics - pale lace, chiffon and herbaceous borders of chintz.

The elfins are less in evidence in the fashion shops, but then I am not sure that Cicely Mary Barker really understood little boys (especially round the knees). Her cherubic Willow Catkin fairy or the coltish Speedwell look like girls dressed as Principal Boys. And it is girls who are now copying the elfin feet in their flat leather boots, strapped pumps and pixie slippers.

Female flower fairies generally go barefoot - and not just because the grass is wet, the Pimm's is strong and it is a mad Midsummer night.

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June 18, 1985

SPECIAL REPORT

THE CHARTERED INSTITUTE OF PUBLIC FINANCE AND ACCOUNTING/1 Hugh Clayton looks at its centenary.

Guardians of the public purse



Every comic artist needs his props. For the pocket cartoonist they are the pint-sized desert island and the nagged husband. The stand-up comedian resorts to the large mother-in-law and the dumb blonde. There is one other important stock figure in rapid-fire comedy who is fled away in the stock-in-trade of most sketch writers. He is quiet, dapper and bewildered by the antics with which the script surrounds him. He is always a chartered accountant.

There the similarity ends. CIPFA is utterly non-political. It exists to represent its members and protect their professional standing while giving public assurance that high standards of probity and competence are being maintained. The new headquarters, carefully restored with close attention paid to reproducing faithfully designs suggested by surviving fragments of the original decor, could be mistaken for the prestige offices of an advertising agency. The Adelphi development of which the CIPFA building is part was inspired by the ruins of the palatial retirement home of the Roman emperor Diocletian. He had grand ideas for regulating the monetary chaos in his vast dominions. In those days of the crumbling empire, much of the clerical and financial administration was performed by eunuchs.



The heads of the seven CIPFA divisions: Peter Vass, left; Dick Turpin, Rita Hale, Rod Aldridge, Jack Bell, Bill Capps and Francis Terry (seated)

Glorious affair comes to life

The official history of the institute records that its fiftieth anniversary dinner was "a glorious affair". The president of the day hoped that his successor at the centenary dinner "would be able to record even greater progress in the second half century of its existence". That centenary dinner is to be held in Manchester Town Hall later this year. It will be an appropriate setting for a professional body that was born and nurtured in the north of England some time before it took root in the rest of the country.

The early years were not always easy. "A situation tinged with drama arose in June 1898", Mr Sowerby recorded. Swainson and other senior members clashed and he became one of the first of the very few members to be expelled. A few years later he was voted back in by a large majority. He and the other early leaders of the profession were of a tough breed. They had few textbooks, for some of the textbooks were written in the earliest years of modern local government. Swainson went to Bolton at a salary of £500 a year to replace a man who had been sacked for sloppy conduct. There have been three main landmarks in the history of the institute since its foundation. Its original constitution was primitive, and after 16 years it was incorporated as the Institute of Municipal Treasurers and Accountants, a title which retained until the organization was reconstituted as the Chartered Institute of Public Finance and Accountancy in 1973. The other main landmark was the grant of a royal charter in 1959, about 60 years after it had first been suggested.

Sliding down banisters to greet startled guests

There have been three main developments in the history of the institute's service to the profession. One is the establishment of a training system complete with the institute's own qualifying exams. The second is the spread of institute membership outside local government to public utilities like gas boards and water authorities. The third, the merger of the institute with at least one other accountancy body, has again been shelved. The senior personnel of the institute have not all been worthy and grey. "After bowing and shaking the hand of the Lord Mayor of London at the top of the stairs in the Mansion House", Mr Sowerby wrote, "the institute's president proceeded to slide down the banisters to greet the other startled guests downstairs". He did not give the president's name. But the institute's role has always been the serious one of providing a standard for the protection of the public and to protect the professional standing of members.

Several of his roles... was also the first... leading role of Le... having previously... smaller but memora... the comic pas de... Valois and Robert... at the premiere of... As de Valois... ambitious scheme... the nineteenth-centu... classics and Fok... modern classics. Jud... the leads in Bol... He was the Royal... Nurekhar Prince... Alicia Markova, and... Francis in Coppola... Lydia Lopokova, the... as Abrecht at a da... the second perform... company of Giselle... de la Rose, as Har... Carnava, and in the... From the late 1930... for many years in Am... introduction of ballet... iniques into the prod... links with London an... there in retirement, man... an interest in ballet... particular the activities... of Pavlova Society.

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**(SPECIAL REPORT)**

# Where research meets the real world

Edmund Dell, former Trade Secretary, describes the role of the Public Finance Foundation, of which he is chairman



Dell: Confident that the PFF will establish a reputation for quality analysis and practical recommendations



Cipfa has, over many years, made a significant contribution to the study of a variety of public sector problems with which, as the leading public sector accountancy institution, it is concerned. The establishment of the PFF was evidently the result of long thought within Cipfa as to its best next step in discharging its responsibility for contributing to the study of such public sector problems.

But Cipfa, in establishing the foundation, was concerned also for its viability and its independence. It made two other key decisions.

It decided to give the foundation the security necessary to pursue its functions by committing itself to finance its secretariat for an initial period. It has also assured the foundation of the freedom necessary for its work, and this is symbolised by the selection of an independent chairman and of a distinguished board.

Constitutionally the PFF is part of the institute, but it has been assured a high degree of independence in working towards its objectives.

I know that Cipfa will be willing, where appropriate, to provide resources to promote the PFF's activities in various

ways other than simply funding the secretariat. For this reason, and because it is part of Cipfa, it is important that Noel Hepworth, Director of Cipfa, is also Director of the PFF, and that we have leading members of Cipfa on our board, including Maurice Stonefrost, Cipfa's current president.

In October Francis Terry joined the PFF as secretary. He came from the Department of the Environment and is well versed in the kinds of problem into which the PFF will be enquiring.

In all its research, the foundation will regard input by practitioners as a primary requirement. In this respect the

### ‘Fund of experience of how the public sector works’

PFF can claim to be different from other research bodies.

Because of this insistence on the link with practitioners, it is of great importance that PFF has on its board retired but still active senior civil servants, and also senior people currently active in central and local government and in the nationalised industries. There is here a fund of experience of how the public sector works, and has worked, and of those aspects of its working into which enquiry is likely to be most fruitful.

The products of research must be relevant to the needs of practitioners and presented in a

way which is acceptable to them. To stimulate input from practitioners and help to disseminate results, the PFF plans a programme of conferences, seminars and publications.

We expect that the journal *Public Money* will also provide an additional channel of communication on PFF activities, as will *PFA*.

The PFF's starting point is, therefore, to clarify what practising accountants, administrators and financial managers in the public sector expect from the research done with their collaboration and on their behalf. In response the foundation will bring together the practitioners with researchers and experts, from the private sector as well as from the public sector and the universities, to try to meet those needs.

Through its connection with Cipfa, the foundation has access to a wide range of practical expertise in accountancy, audit and financial management, together with statistical and computing resources.

There is no presumption in favour of traditional subject disciplines or methods in what the PFF does. Its special contribution is to link together the research interests of practitioners with a wide range of academic specialisms. It has a strong commitment to the

interchange of ideas and the dissemination of results.

The foundation's objectives have been formally defined as being "to promote the study of public finance by actively encouraging and co-ordinating research, by collecting and disseminating knowledge and information; by reviewing current economic thought and administrative practice as it relates to public finance and policy, both in the United Kingdom and elsewhere". The foundation aims to establish a reputation for the quality of its analysis and the practicality of its recommendations.

It maintains close working links with the Public Sector Economics Research Centre (PSERC), under Professor Peter Jackson at Leicester University. PSERC is helping the foundation to develop its research agenda and to carry out certain key projects.

Other research may be undertaken directly by staff employed by the PFF, by co-operative ventures with other organisations, or under contracts placed by the PFF with other research bodies.

An early target must be to achieve an understanding of the public expenditure process in all its aspects. We are interested in how public expenditure is planned, funded and controlled,

and in the uses to which it is put; we are concerned with the techniques for forecasting and managing expenditure, including the practices used in other countries.

More generally, the foundation is involved with a variety of economic and administrative issues as they relate to public policy.

As part of the process of provoking discussion on important areas of public expenditure, PFF's first public seminar, held in collaboration with the Trade Policy Research Centre, was on the support of capital goods exports.

The seminar took as the basis for its discussion a government

### ‘We hope to add to the processes of open government’

paper, known popularly as the Byatt Report after the chairman of the official committee that prepared it. Ian Byatt is himself a member of our board.

In what was a most valuable and successful seminar, senior civil servants such as Ian Byatt himself, and Christopher Benjamin, Under-Secretary at the Department of Trade and Industry, introduced the different phases of the discussion, together with Roy Withers, a leading industrialist and chairman of the Overseas Projects board, and Martin Wolf, director of studies at the Trade Policy Research Centre.

Perhaps for the first time in a

public forum, industrialists and bankers concerned with the export of capital goods were brought face-to-face with those who have to administer government support and, through their ministers, justify very large expenditure to Parliament and the public.

It would have been optimistic to expect agreement between the different parties to the discussion, but a better level of understanding of the problems and costs of this kind of government support was certainly achieved.

A seminar at the end of January 1985 discussed the effects of the new National Audit Act on the conduct and scope both of the National Audit Office and of the Public Accounts Committee of the House of Commons with the help of Sir Gordon Downey, Comptroller and Auditor General, and Robert Sheldon MP, chairman of the Public Accounts Committee.

In addition we plan to hold some seminars each year which arise out of new situations or government announcements which require urgent consideration.

We hope thereby to add to the processes of open government by giving ministers an opportunity to explain their policies before expert audiences, and giving those audiences an opportunity to comment, and perhaps influence, the development of policy.

Extracted from the Centenary Issue of Public Finance and Accountancy.

## Public guardians

From previous page

match and dispatch their communities, but came close to it.

They organized burial as well as gas, water and health services. The last three were detached from local government years ago, but it was some time before Cipfa followed them, and started to recruit in nationalized industries and other new public authorities.

The institute is now strong outside local government, especially in the National Health Service and in water authorities. The institute does not consider that it is deserting its roots. It believes that it is returning to them.

But some of its members want to do much more than that. There are more than 100,000 qualified accountants

in Britain with no fewer than six professional institutes to represent them. Well over half of the total belong to the Institute of Chartered Accountants of England and Wales while Cipfa is the main representative body for those in the public sector and the only one with no interest in recruiting from private practice.

The next item on Cipfa's agenda was to have been a merger with the ICAEW, which is usually described as the English institute to distinguish it from its smaller and independent Scottish and Irish cousins. There will be much debate in the corridors of the annual Cipfa conference which opens today about the precise state of the merger plan. All that can be stated with confidence is that the plan has been shelved but not abandoned.

<b>Staff Compensation</b>	<b>£80m - £105m</b>
<b>Transitional Administration</b>	<b>£5m - £11m</b>
<b>Disturbance Allowances</b>	<b>£5m - £7m</b>
<b>New Equipment</b>	<b>£2m - £4m</b>
<b>Transfer of Computer Systems</b>	<b>£30m - £40m</b>
<b>TOTAL</b>	<b>£122m - £167m</b>

## THE ABOLITION BILL.

Independent management consultants Coopers & Lybrand have been studying the Government's plan to abolish the GLC. Not only is it going to cost Londoners their say in the capital's government, it seems it's also going to cost them up to £167 million.

They also estimate that many of the savings that might be made by the new administration could be made by the GLC as it stands anyway. So whoever stands to profit from abolishing the GLC, it certainly isn't Londoners.

ALL FIGURES QUOTED ARE FROM AN INDEPENDENT FINANCIAL ANALYSIS OF THE TRANSITIONAL COSTS OF ABOLISHING THE GLC BY COOPERS & LYBRAND FOR A COPY OF THE REPORT TELEPHONE 625 4400 GLC COUNTY HALL, LONDON SE1.

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(SPECIAL REPORT)

CIPFA/3

Would a poll tax really pay off?



Households in much of Britain might have to pay more in poll tax than they now pay in rates, according to research published by Mrs Rita Hale, under-secretary for local government with the Institute. Its work on poll tax (see table, at right) is a good recent example of its drive into research.

There will be much more statistical material about the water industry. All such material paid for itself, Mr Hepworth said, but he admitted that there was some internal opposition to such sales.

She suggests that instead of replacing rates with a poll tax the fixing of commercial rates might be transferred to the Government and their collection to the Inland Revenue. That would meet one of the arguments against rates: that commercial and industrial rate-payers pay steep bills levied by councillors whom they cannot vote out of office.

There was also the problem of accountability. England had 35 million voters of whom 21 million paid income tax while only 12 million householders paid full rates. That meant that 35 million voters could decide the rates of 12 millions.

Many feel that the present dole of local government owes much to the increasing influence of the Government. Ms Hale wrote that if a poll tax did not lead to a devolution of power back to councils, there was little point in going through the upheaval it would cause. If it

did lead to devolution, it would be worth considering whether the poll tax or some other instrument like local income tax was the best means.

THE IMPACT OF A POLL TAX

Table with columns: Average household rates last year, Poll tax paid by all over '85, Poll tax paid by all over '78 except workless and pensioners. Lists cities like Kensington, Lambeth, Harrow, Birmingham, Leeds, Bristol, Reading, Cambridge, Exeter, Eastbourne, Gloucester, Winchester, Tisbury Wells.

Source: Poll Tax - Some Inland Analysis, CIPFA, 2-8 Robert Street, London WC2E 8S

The profession must meet the challenge of change

Noel Hepworth comes from the stretch of northern England, as director, where the institute itself was born. He spent most of his working life in local government before joining CIPFA and at the age of 50 is now one of the most conspicuous national spokesmen in local authority finance.



Noel Hepworth: The professions are 'notoriously conservative'

He started out in the timber trade, where his family still has an interest in the north-west. But he moved quickly to the field of finance and ended his local authority career as director of finance in Croydon.

He considered the professions in general 'notoriously conservative' and declared that 'the accountancy profession in its traditional form no longer has an adequate range of answers to the financial management problems which now exist'.

As director he leads 85 staff in the London headquarters which includes the growing marketing arm. He wrote in the annual report that 'the tradition that members undertake all the work with the institute officials acting as a secretariat is no longer relevant'.

But a joint statement prepared by the two organizations shows that the proposal to merge has been shelved although not abandoned. There are plans for the two to work together more closely than in the past.

1885 1895 1905 1915 1925 Municipal Mutual Insurance Limited congratulate The Chartered Institute of Public Finance and Accountancy upon reaching its Centenary 1935 1945 1955 1965 1975 1985

One hundred years on, some problems continue

If accountants do not meet the needs of the community other professionals will step in, says Maurice Stonefrost, president of CIPFA.

He believes that a merger between CIPFA and the Institute of Chartered Accountants of England and Wales would help to bridge the gap in understanding between the two sectors.



Maurice Stonefrost: Appropriate choice as president

Mr Stonefrost is an appropriate choice for the presidency in the centenary year of the institute. A local government officer throughout his working life, he has a keen sense of the changing responsibilities of public administration and of accountants.

Mr Stonefrost said the Civil Service, where barely 50 members belong to CIPFA, ignored the significance and relevance of accountancy and the accountancy profession.

Beginning to think that way. 'But some people still hanker after the view that you can train somebody to do all the accountancy functions. That is something that, for example, no engineering body would suggest.'

It could not continue to hold out that it needs accountants only at the edges, he said. 'We are talking of getting central government interested in the training of the type of accountants I have described.'

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Henderson Pension Fund Management Limited congratulate CIPFA on its Centenary Year. Henderson The Investment Managers.

TOWN HALL WHY CAN'T LOCAL GOVERNMENT BE MORE BUSINESSLIKE? An all-too familiar question these days. And one all too often posed as a criticism. An unfair criticism at that, because local authorities and local government agencies face problems that would make your average businessman blanch.



COMPUTER HORIZONS/2

Software chain loses a link

By Martin Banks

Personal computer applications software is still a booming business. If one reads some of the results and company statements correctly, yet in among all these good times, one link in the software-marketing chain seems to be suffering badly.

The software distributors, which have traditionally bought in bulk from American software producers and then sold to the UK market through their own dealer chains, are going down almost like flies. Tamsys and Microcomputer Products International have both gone into liquidation recently, owing considerable amounts of money.

What is interesting about these failures is that they have occurred while some of the software suppliers are themselves performing very well, on paper at least. There is speculation in the industry that the two events are not unconnected.

Tamsys collapsed with debts of some £600,000 but no specific figure is yet available from Microcomputer Products International. The distributor did not require large staffing or heavy investment in equipment, so their level of debt points to poor management on the part of their suppliers.

One industry expert says: "I am sure these distributors appreciated the patience the suppliers had with them but, at the end of the day, letting the debt grow to that level is just bad management".

There has been underlying discontent with suppliers for some time in software distribution business. Some distribution managements have hinted that their American partners in the business were demonstrating a cavalier attitude to the market.

The main complaint had been that it was the distributors who developed the UK market to its present successful level, but that the US suppliers then simply moved in to start selling direct to retailers.

Small computer dealers have had to decide whether to stick loyally to their UK distributors, or deal direct with suppliers.

There have also been persistent rumours that some US suppliers, once they had established UK operations, used new business methods to deal with the UK distributors. A typical example of this would be a US supplier, from whom a distributor has ordered regularly for several years, suddenly requiring an up-front commitment by the distributor to purchase £50,000 worth of product or more.

This could represent up to three months' sales for some of the smaller companies - a commitment they could not meet in face of the narrowish margins and rapidly fluctuating buying patterns in the personal computer software market.

Without such a commitment, the US supplier would decline to do business with the distributor. The market would instead be serviced directly.

The UK market for personal computer applications has arguably grown too big to justify the distributors' role. They have helped develop the business to a point where it attracts the US companies directly.

Some of those suppliers still feel that the distribution network has an important place, especially in managing the order-processing side of the business: dealing with just a few distributors is preferable to managing order-taking themselves. Most other industries with fast-moving product lines have found distribution not only beneficial but essential.

The software business is making the inevitable transition from its entrepreneurial roots to a mainstream business operation. This means that the relevant management skills will have to change. Several more companies could suffer traumas similar to those of Tamsys and Microcomputer Products International.

Merger that never was

By Matthew May

The belief that large companies may be better able than small outfits to weather the slump in the American computer industry received a flip with the announcement last week that Burroughs and Sperry were contemplating a merger that would make them second in size only to IBM. Yesterday Burroughs terminated those negotiations and withdrew its merger proposal.

But increased size by itself would not have provided salvation unless such a merger had more concrete benefits. Previously recent tie-ups between companies, notably AT&T's stake in Olivetti and STC's takeover of ICL, have had a sense of logic given the fact that companies with communications experience can join with computer manufacturers and justifiably argue that their products will complement each other and enable them to offer their customers the much heralded "total solution" to their problems in an area where the two fields are rapidly converging. Sperry's merger talks with IIT, abandoned in March, were seen in this light



Before the start of their charity ride: Peter Lea, of Wang, left; Jim Mephram; driver Ron Gray; Laurie Pollard, the organizer; and Ian Mitchell. They aim to travel the length of Britain in a week

Pedalling 850 miles for the heart's sake

By David Althorpe

In a combination of high and low tech, a computer company is helping five cyclists to pedal the length of Britain to raise money for charity. Wang has lent an estate car - and is paying for the petrol - to carry the riders' gear and food.

And Peter Lea, a Wang field operations director, is one of the riders. Laurie Pollard, the joint 49-year-old organizer, said: "This will put us in the cyclist's equivalent of heaven: riding on lightweight machines without having to carry any luggage."

Mr Pollard conceived the idea of riding the 858 miles from Land's End to John o' Groats in gratitude for saving his four-year-old son Timothy's life by open-heart surgery at Hammersmith hospital in London. He persuaded four other members of his racing cycle club GS Lanterne Rouge of Hertfordshire, to join him in seeking sponsors.

"I've already raised a pound each from about 500 people", he said before starting out last week. Mr Pollard is a Times printing compositor - he often works on Computer

Horizons - and his employer, Times Newspapers, made a donation.

The five aim to complete the distance in a week. Mr Pollard added: "If we get the usual south-westerly wind, we should cover up to 120 miles a day, which will mean about eight hours in the saddle. Our car driver will go ahead to book bed-and-breakfast accommodation".

Footnote: Mr Pollard should be fit enough. On most days, he cycles the 30 miles from his Hertfordshire home to take up his position at a Times keyboard - and 30 miles back again at night.

Education boom will mean a wealth of new jobs

The next five years are likely to see a major explosion in the use of information technology for training and educational purposes. Computer-based training (CBT), interactive video and interactive training are all being piloted as ways of making industrial training cheaper, more effective and more accessible.

tremendous growth of interest in its application. Both companies believe there is an unlimited range of subjects and disciplines which can be effectively taught through CBT methods. Moore points out: "There is likely to be a big overseas market as well".

In the drive to expand CBT these pioneering companies face the problem of how to put together the wide range of disciplines and skills involved.

JOB SCENE

By Edward Fennell

According to Derek Moore, manager for education and training, there is likely to be considerable demand for a variety of experts who can work with technology-based training. "We calculate that computer-based training is already a £200 million market in Britain. This is sure to increase rapidly as the pressure mounts to update skills and train people more quickly and reliably in new techniques."

This view is confirmed by Don Yeats, education director at Datasolve. "It has been calculated the CBT can reduce training time by as much as 40 per cent. As the cost of micros has tumbled, and authoring systems have become easier to use, there is bound to be a

STC IDEC has established links with Worldwide Pictures Ltd to provide the video expertise, but a CBT project can require scriptwriters, actors, subject specialists, trainers, testers, and psychologists as well as people with software and hardware knowledge.

There is a particular shortage of "courseware designers" who need to have a varied background to cope with the flexibility which CBT demands. There are no academic or long-term practical training courses which meet the requirements of courseware designers.

Moore finds that his team is drawn from very varied sources: "Several of my staff have a solid computing back-

ground but that in itself is nothing like enough. Ideally I want people with a psychology-based knowledge of the learning process, an understanding of human factors, a good acquaintance with training technology, and experience of education."

Moore has to make individual judgements about whether an applicant's mix of experience can be moulded towards courseware design work. "I'm also interested in newly-qualified graduates. We need these people and would be happy to invest money in their training", he says.

Yeats agrees that wide relevant experience is essential for CBT work. "Someone who's just been a professional programmer would be the last person I'd want. But you do need to be confident in working with computers and information technology."

In addition to the major companies there are a number of small outfits, with staff of a dozen or less, trying to break into the mass market which they are all convinced lies just ahead.

The smaller companies are inevitably dependent on the established authoring systems. The advantage of STC IDEC is that it can use its massive resources and staff expertise to refine authoring systems that will be swept into CBT simply by the force of the commercial opportunities.

Hard-sell marketeers move in on micros

Robert Maxwell's takeover of Sinclair Research with a £12 million rescue deal must be the final proof that the days when technical experts could both research and develop products and run the companies themselves are over.

Sinclair Research still has to appoint a managing director and is likely to follow other home computer companies which have replaced their technical whizz-kids of the 1970s with managers experienced in selling such unrelated products as soft drinks, shaving equipment and hi-fi. The new UK Managing directors of Atari and Commodore are both marketing men aiming to sell computers to wealthy customers.

In the US, ex-Pepsi Cola man John Sculley is chairman of Apple while youthful co-founder Steve Jobs has recently moved out of direct management. But there are not as many good candidates for such jobs as might be expected.

The reasons for this growing demand by microcomputer companies has a lot to do with the industry's current slowdown. Many industry critics have long charged that successful micro companies were allowing themselves to become technology-led rather than marketing or demand-led. They were creating products for which there was either no demand or no marketing programme to help bring about that demand.

Although price wars have killed off many micro companies in the past few years, companies still seem to start discounting their equipment the first moment they get in financial trouble. This new breed of marketeer will have to convince the industry that there's a lot more to selling computers than cutting prices and bringing on next year's model.

Prospective marketeers may well be deterred from joining the computer industry at this stage, with all its reports of downturns, layoffs and financial crisis. That is, unless they can be convinced that the only reason the industry is in this mess is because of poor marketing. But convincing people of that would be a big marketing job.

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New rules - but what of software?

technical documents which has been in force since 1983. Last week's royal premiere of the new James Bond film, A View To A Kill in London was not the first UK showing of the Roger Moore/Duran Duran epic.

character and title licensing for computer games.

COMPUTER BRIEFING

Though basing a computer game on a popular film is no guarantee of success, ask the people who sold or rather didn't sell the Atari ET game - it can do well if it captures the flavour of the film, as did the best-selling Ghostbusters game. With

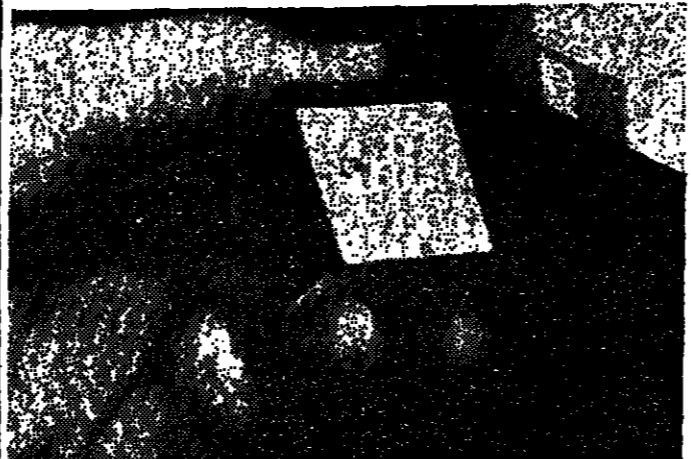
Duran Duran's title song moving up the pop charts and the film likely to gross big money in its first few weekends, Dornik has got to have as close to a "sure thing" as there is in the computer software business.

A portable bar code reader, with the capacity to store 8K of coded data is now available from MSI Data, a company specialising in the design and manufacture of portable terminals. Once data has been scanned and stored in the pen-like device, it can be placed into the high-tech equivalent of an inkwell, which extracts the information and allows it to

pass either to a portable computer, or directly, via the telephone, to a remote mainframe.

A British idea allowing transmission and rapid updating of data over a high-speed network, should allow greater flexibility in the training of pilots and provide considerable financial savings to users of all types of simulators. Gould Electronics, which provide the computer power behind the majority of civil flight simulators, marketed by companies such as Rediffusion and Singer, has developed new circuitry which detects any information update instantaneously. Gould has built this network into a processor. This can be expanded by additional modules.

'Flashing blob' takes off



Flickering program - do not adjust your set

Software dissemination using a "flashing blob" in the corner of a television screen is now sufficiently refined, say its proponents, to provide the first efficient and inexpensive method of software broadcasting.

The system - called Visicode - is an enhancement of the method used in a recent Channel 4 series, and employs a light-sensitive reader linked to the user's micro which picks up flickering binary signals during a normal TV broadcast. The light reader can be built at home from parts costing a few pounds, and the Basic program which users key into their micros to interpret the signals can be as short as 1K and is available for all common machines. Visicode software is broadcast at 1K every 20 seconds - modest in computing terms, but entirely adequate when spread over a half-hour television programme.

Visicode's first task will be to transmit text files for an adventure game in the new series of Thames TV's Database programme, starting on Thursday. Thames engineers say the system holds great promise for educational broadcasting, where notes for teachers and students are expensive to produce and distribute. Beyond that, extensions to the local interpreting software will enable broadcasters to provide high-quality machine-specific programs.

Eventually, multiple flashing dots could be dumping megabytes of information in a few minutes of after-hours broadcasting, with data stored and duplicated via video recorder. Previously, two main methods have been used to link broadcasting and software distribution - Ceefax and Chip Shop.

The MSX standard is crumbling

By Mike Gerrard

The MSX "standard" appears to be rapidly crumbling even though the first wave of machines is still less than a year old. Prices in the UK market for supposedly comparable machines now range from £99 to about £280, depending on where you shop. Already there are conflicting press reports on when the next wave of machines will appear in Britain and whether these will be merely enhancements of the first models or the don't-judge-it-til-you've-seen-these-second-generation MSX machines.

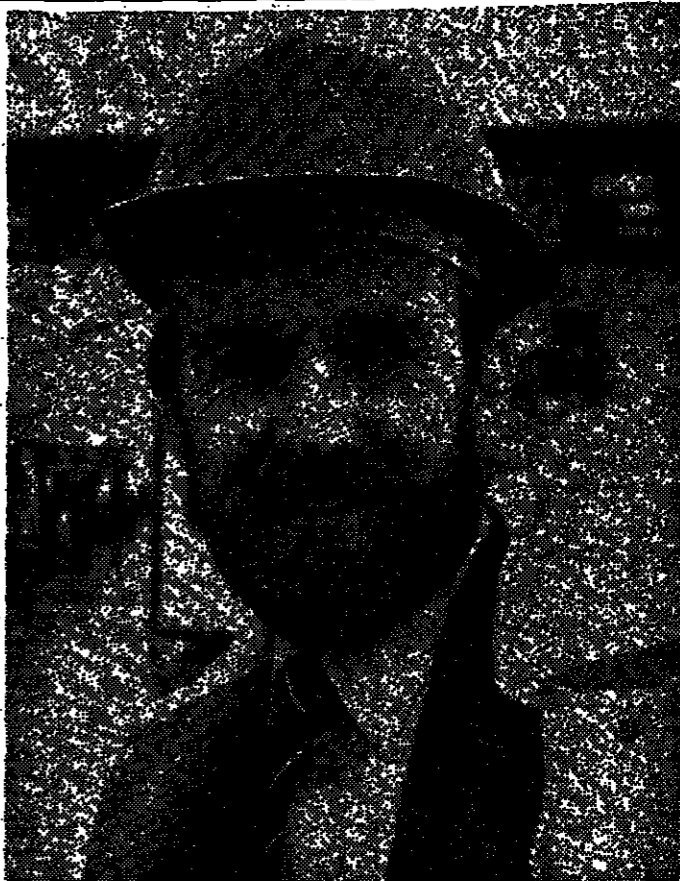
MSX was launched last year as an attempt at an industry standard - a Japanese fightback aimed at the non-compatibility of the Sinclair, BBC, Commodore and other home micros. Though well-known electronics giants such as Sony and Canon produced individual machines, with slightly different features, the bonus to the user was meant to be that any MSX peripheral or piece of software would work on any MSX machine. This attempt at simplification still applies, but the first-time buyer is now likely to be completely baffled as to what exactly is standard about MSX.

On their initial launch the first machines were generally agreed by everyone except the manufacturers to be over-priced for the rather old-fashioned features they were offering. This was reflected by price cuts of £50 to £100. The cat is now well and truly among the pricing pigeons, and the people who have put it there are Dixons, recently cutting the Toshiba HX-10 to just £99.

It is a move not likely to bring about brand or MSX loyalty among early buyers or give confidence to a would-be buyer. In several shops just a few yards from Dixons' Oxford Street branch, the Toshiba is still on display for £199. The Toshiba price-cut has been brought about by the announcement of its next model, the HX-22, said to be available from September at a price of £270.

In Computer Horizons (May 28) a headline implied that the Manpower Services Commission had provided 1,000 jobs in computing. In fact this figure referred to computer trainers ADM. Under the Adult Training Scheme the MSC now places about 2,700 trainees in computing jobs each year.

These expecting Japanese miracles will be disappointed, as, despite some reports, this is not the start of the second generation - whatever that might be - but merely an enhancement of the first machine, adding extra memory, stereo sound, built-in software and other slight improvements. At that price, while it lasts, it will have a lot of competition because for another £70, buyers might be tempted to get an Amstrad with extra memory in the form of a built-in disc drive, stereo sound, green-screen monitor and, probably, come September, free software packages to boot. Amid such confusion, the MSX manufacturers could find that their standards are slipping.



Graham Good: from Kentish snow to Barbadian beaches

Winner off to winter sun

When Kent commuters find advantage of his prize of two themselves stuck in six-foot British Airways Club Class snowdrifts next winter, they tickets to Barbados. His wife should think of the winner of the local fifth in our series of Enigma school competitions, Graham Good, who will be basking in the Barbadian sunshine.

Mr Good is a civil engineer employed by Kent County Council to look after the highways, and one of his less enviable jobs in keeping the roads clear during snowfalls. Because journalistic penetration Winter, he says, would be a wonderful time of year to take the winning pass sentence for the final Codrington Enigma competition, provided by Mr Peter Franklin of Riverside View, Fulbrook Park, Liverpool. "Like a mole, The Times always gets the inside story roads clear during snowfalls. Because journalistic penetration Winter, he says, would be a wonderful time of year to take

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FINANCE AND INDUSTRY

Executive Editor Kenneth Fleet

Public spending may lead to autumn package

Public spending in the next financial year is on the Cabinet agenda next month. Long-term strategy is due to be discussed this weekend at Chequers...

Benedetti, who paid £10 million for a 49 per cent stake. Enter, at the weekend, Robert Maxwell, who duly went one better, paying £12 million for an effective 85 per cent stake in Sinclair Research...

It has been apparent for several months that Sir Clive's policy of subcontracting production and distribution was leading to a worrying lack of control.

The company, as constructed, was designed to supply all the home computers ordered either by the public or retailers. There was little provision for taking the sort of policy decision which might have prevented the retailers being swamped with stock at the end of last year...

This situation stemmed in part from Sir Clive's limitations as a manager. Not enough of his co-directors and senior executives were emboldened to argue with him on policy matters.

Now the company is to be run by a man of a very different temperament, but a similar disinclination to suffer dissent. Mr Maxwell can be relied upon to shorten the lines of communication with suppliers and drive harder bargains with customers.

It is a happy coincidence that a version of the highly successful Sinclair Spectrum computer has been developed to display Cyrillic script: Mr Maxwell's close and high-level contacts with the Soviet Union are well known, and the Communist Bloc is quietly crying out for cheap personal computers strictly for educational purposes, of course.

Sir Clive has been bound into the new arrangement with a five-year contract. But he has been known to chafe under the yoke before now, and at the age of nearly 45 may feel sooner or later that he must once again have the freedom to follow his own remarkable, if sometimes wayward, judgement.

Cuckney and Parker join Touche board

The objections voiced by Mr David Hopkinson, the outspoken head of M&G Securities, to much of the City revolution in financial services, has clearly struck a chord among fund management groups. Touche, Remnant, which has £2.7 billion in investment trusts, unit trusts and pension funds under its wing, is the latest of these to put the finishing touches to a structural reorganization, placing a significant degree of emphasis on independence and specialization.

In two high-powered appointments, Touche, Remnant has added Sir John Cuckney, who became chairman of Royal Insurance last month, and Mr Eric Parker, chief executive of Trafalgar House, to its board. This completes the process of converting Touche, Remnant Holdings from a non-profit making management company for its 10 investment trusts, to a fully commercial profit-orientated organization.

While putting great store by its independence and its intention not to stray from the field of pure fund management, it plans a rapid expansion. The aim is to attract large international clients, the big US and Japanese institutions which are now waking up to the need for wider international investment.

Hence the new appointments. "We needed people experienced at running large international organizations," said Mr Peter Gray, Touche, Remnant's managing director.

Touche, Remnant's determination to keep its expansion strictly within the fund management field shows an admirable consistency of purpose. It was split off from Touche Ross, the original owners, in the 1970s specifically to prevent conflicts of interest. The company firmly believes that this single-mindedness will pay dividends in the courting of overseas clients.

Fed may cut discount rate to 7 per cent this week

From Bailey Morris, Washington

The Reagan Administration released new statistics yesterday confirming that the United States manufacturing sector remains caught in a prolonged slump which may prompt the Federal Reserve Board to lower interest rates further as early as this week.

There was widespread speculation that the central bank would lower the discount rate again this week to 7 per cent to stimulate business activity and bring down the continued strong dollar which is largely responsible for the slump.

United States concern over the damaging effects of the strong dollar heightened as ministers of the Group of 10 industrial nations prepared to meet in Tokyo this week to put finishing touches on a two-year study of the international monetary system.

A draft copy of the report, commissioned by Western heads of state at the 1983 Williamsburg economic summit, shows that industrial nations intend to take modest new steps to promote greater stability of exchange rates.

Specifically, the industrialized nations have agreed in principle to both enhance the surveillance role of the International Monetary Fund and their own surveillance of each other's monetary policies in a formal, precise manner.

The report says that the IMF, which has been making longer term loans under the pressure of the debt crisis, should return to its traditional role of making only short-term loans. At the same time, the World Bank should assume a greater programme of longer term structural loans to take up the slack in a development which would result in an enhanced role and perhaps greater funds for the bank.

The main conclusion of the report is that in spite of wild fluctuations in the dollar and other currencies, the system of floating exchange rates inaugurated in 1973 remains best in a list of widespread restrictions on capital movements which all industrialized nations except France have rejected.

In addition, there is the possibility that the United States will reverse its position and agree to join other big nations in a programme of large scale, coordinated intervention in currency markets in specific instances when markets are chaotic and need direction. There is agreement that these coordinated "strikes" by central banks are effective in stabilizing markets only over the short term and if the United States Administration participates

substantively, officials said. Another important conclusion of the report in essence turns down a French request, supported strongly by Third World nations, that international liquidity be increased through allocation of another round of the IMF's special drawing rights, an international paper currency known as SDRS.

The significance of the surveillance proposals is greater than it appears, according to high-level officials who said they had been in place a year ago there would have been intense public pressure on the United States to slash its deficits and on Japan to deal with its disturbing trade surplus.

This would be accomplished by inaugurating a formal joint programme between the IMF and the Group of 10 to ensure greater convergence of economic policies.

Two pull out of new gilts market

By Our City Staff

Two of the 31 financial institutions approved by the Bank of England to become primary dealers in the American-style gilt-edged market the Government is planning to introduce next year have withdrawn their applications because they fear the new market will be too competitive to allow an adequate return on capital.

Drewing Lambert, the New York investment bank, and Schroders, the British merchant banking group, believe the new market will be overcrowded.

The remaining 29 financial institutions, were named formally by the Bank of England yesterday. Nine of them, including Credit Suisse First Boston (Gilts) and the joint venture between Prudential Bache and Clive, are or will be controlled by US banking groups.

Mr Win Bischoff, chief executive of Schroders, said the large number of primary dealers would make it difficult to achieve adequate returns on capital while it would also lead, he thought, to extremely competitive prices in gilt-edged stocks which the group expected to take advantage of in a retail gilts trading operation.

Mr John Batts, managing director of Citicorp Investment Bank, said that Citicorp would aim for a 10 per cent share of the new market. He conceded that gilts market-making may prove unprofitable in the early years and that the competition would be intense.

The 29 institutions named yesterday by the Bank of England are:

- Aitken Campbell & Co (Gilts); Akroyd, Rowe and Pitman; Mullens and Co; Alexander Laing and Cruickshank; Bank of America; Barclays De Zoete Wedd; Baring Wilson and Watford; BT Gilts; Cater Allen Holdings; Chase, Laurie & Simon; Citicorp; Scrimgeour Vickers; County Holdings Group (National Westminster Bank); CSFB (Gilts); Gerrard & National; Goldman Sachs Government Securities (UK); Greenwell Montagu Gilts-Edged; Hill Samuel Wood Mackenzie (Sterling Debt); Hoare Govett Sterling Bonds; James Capel Gilts; Kleinwort, Griesevon, Charlesworth; Lloyds Bank Group; Merrill Lynch, Giles & Cresswell; Messel/Shearson Lehman; Morgan Grenfell Government Securities; Morgan Guaranty Gilts; Orion Royal Bank/Kincaid & Aitken; Phillips & Drew; Mondsdael; joint venture between Prudential-Bache and Clive; Salomon Brothers (UK); and Union Discount Securities.

Vantona clinches £350m merger

By Patience Wheatcroft

Vantona Vjella and Nottingham Manufacturing are to merge, creating a textile giant with sales of more than £600 million a year and a stock market value of about £350 million.

The companies have been brought together by Mr Jacob Rothschild of J. Rothschild Holdings, who is a personal friend of both companies' chairmen. He says that he has shares in both companies but not substantial stakes.

Vantona has been one of the fastest-growing textile companies in recent years, with chief executive, Mr David Alliance, master-minding the takeover, first of Carrington Vjella and then, last year, F. Miller (Textiles).

Nottingham Manufacturing has a reputation as one of the most efficient textile companies in the country and has been a major beneficiary of strong links with Marks and Spencer, which is still the company's main customer, accounting for more than half its sales.

But M&S is a tough customer, and last year Nottingham's profits fell from £24.6 million to £21.5 million. It was a bigger drop than the City had expected. Yesterday's deal, although a genuine merger, was being seen as of more benefit to Nottingham than Vantona, although Nottingham brings some £70 million cash to Vantona's general balance sheet.

After the merger, Mr Alliance will be chief executive and Mr Harry Djanogly, Nottinghamshire's chairman, will be managing director. While analysts generally greeted the merger as being a genuine merger rather than the usual takeover dressed as a merger, there were some who expressed disquiet over whether the two men, both strong personalities, would be compatible as managers.

The companies maintain that responsibilities will be divided so that Mr Alliance has prime responsibility for strategy and Mr Djanogly for operations.

The terms of the merger are three new ordinary shares of Vantona Vjella for every four Nottingham shares. This puts a market capitalization of about £350 million on the enlarged company, which will continue to be known as Vantona Vjella.

In terms of profits and market capitalization, Vantona is the smaller company but its shares were more highly rated than those of Nottingham, which is one reason why the merger has been structured this way.

There are also significant tax benefits to be had from the merger, as Vantona has tax losses and Nottingham pays mainstream corporation tax.

Mr Alliance and Mr Djanogly say the merger will give them the strength to compete in international markets.



David Alliance to be group chief executive.



Jacob Rothschild brought the companies together.

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Mr Alliance and Mr Djanogly say the merger will give them the strength to compete in international markets.

Opposition to Bell bid mounts

By Jeremy Warner

Institutional shareholders in Arthur Bell & Sons the whisky producer, are being invited to a meeting on Thursday with the company chairman, Mr Raymond Miquel, in the campaign against an unwanted £305 million bid from Arthur Guinness, the brewer.

The bid was attacked on other fronts yesterday, with calls from the Scottish industrial and political community for the takeover attempt to be referred to the Monopolies and Mergers Commission.

Meanwhile, the Stock Exchange has almost completed its preliminary investigation into how the City got wind of the bid before it was announced last Friday and will be handing its conclusions to the Department of Trade and Industry soon.

The results of inquiries are passed to the DTI only if the exchange believes there could be criminal charges to answer. The Arthur Bell share price jumped 34p to 192p in the week preceding the bid and Guinness believes there could have been a breach of securities.

Mr Nicholas Fairbairn, the Conservative MP whose constituency, Perth and Kinross, takes in Bell's head office and who counts himself a friend of Mr Miquel, said he would be making a formal request to Mr Norman Tebbit, Secretary of State for Trade and Industry, for the bid to be referred.

Mr Fairbairn said it would be extremely unfortunate to see "one of Scotland's most successful companies with a record of employee benefits and charitable work that is second to none, become a satellite of a London-based company".

£6.5m rise at Unigate

Unigate has reported a £6.5 million increase in pre-tax profits to £53.6 million, up from £47.1 million for the year to March 31, for the first time dairy activities contributed less than half the total profits.

Operating profits from the dairy divisions were unchanged in the year although there were improvements from the international division and the Giltspur transport to engineering operations.

The company disclosed that more than 400 of its 6,400 milk rounds have been put on a franchise basis. A final dividend of 5.2p makes 8.2p for the year, 9 per cent up on the 7.5p paid last time. *Temps, page 13*

Merger off

The leading US computer maker, Burroughs Corporation, has called off its two-month-long negotiations with its fellow computer company, Sperry Corporation, for a merger, because, according to a Burroughs spokesman, "various concerns of Sperry's management made it impossible to negotiate". *Computer Horizon, page 19*

Profits tumble

S & W Berisford is paying an unchanged interim dividend of 3.5p, after pre-tax profits for the six months to March 31, fell from £41.6 million to £28 million. *Temps, page 25*

Bristow Rotocraft's bid for Westland, the helicopter manufacturer, is not to be referred to the Monopolies and Mergers Commission, Mr Norman Tebbit, the Secretary of State for Trade and Industry, announced yesterday.

Avana up 22p

Avana, the food manufacturer, lifted profits from £17.5 million to £19.5 million before profit-sharing and tax in the year to March 30. Turnover was up from £178 million to £198 million and the dividend is up from 9.4p to 11.5p. *Temps, page 23*

Lloyd's change

Merrett Holdings, one of the largest underwriting agents at Lloyd's insurance market, announced that Mr John Emney had ceased to be the underwriter of non-marine syndicate 421 and deputy underwriter of marine and incidental non-marine syndicates 418/422/417. The syndicates lost a total £13.3 million in the 1982 underwriting account.

Oxford increase

Oxford Instruments increased profits from £6.14 million to £9.16 million before tax in the year to March 31. *Temps, page 23*

Sinclair under the balance sheet yoke

Control of the small computer industry is passing inexorably from the hands of the original enthusiasts into those of men whose eyes focus more naturally on the balance sheet than on a flickering visual display unit. First, Acorn Computers fell into the maw of Olivetti, the Italian electronics group led by Carlo de

Signs of weakness

From Maxwell Newton New York

The downturn in American interest rates continued yesterday, stimulated by more news of economic weakness.

By midday, the Treasury billwether 11 1/2 per cent bond of 2015 was up 3/8 to 78 1/2.

The operating rate of the nation's factories, mines and utilities fell again in May to 88.3 per cent from 88.6 per cent in April.

Manufacturers' profits after tax fell to 4.0 per cent of sales in the first quarter this year from 4.1 per cent in the fourth quarter of 1984.

Two small banks, the South West Bank of St Louis and the Freedom National Bank of New York, have dropped their prime rate to 9 1/2 per cent from 10 per cent. No bank has yet moved below the 10 per cent line. However, Bankers Trust dropped its broker loan rate to 8 1/2 per cent from 8 3/4 per cent.

The American current account balance of payments deficit widened to \$20 billion in the first quarter from \$25.4 billion in the fourth quarter last year. *Wall Street report, page 22*

Mexican credit prospects brighter

Mexico has held informal talks with several international banks about a return to voluntary borrowing, probably early next year. Mr Arturo Ortiz, finance councillor at the Mexican embassy in London, said John Lawless writes.

Such a move would be welcomed by the international financial community as a signal that Latin America is starting to move out of a period of enforced rescheduling of its debts and back to open-market creditworthiness.

Mexico's biggest creditors, the United States banks, have been expecting an approach this year. Mr William Rhodes, of Citybank, and chairman of the country's debt restructuring committee, said: "Mexico could test a return to the voluntary markets this year, if it so desires."

MARKET SUMMARY

Table with columns: STOCK MARKETS, MAIN PRICE CHANGES, CURRENCIES, INTEREST RATES, and GOLD. Includes data for FT-100, Nikkei Dow, Hang Seng, etc.

MAM director 'offered to resign over circular'

By Cliff Feltham

A note of discord was struck yesterday in the £52 million merger of the Management Agency and Music (MAM) group and the independent record company, Chrysalis.

Mr David Landau, a solicitor and non-executive director of MAM since 1969, plunged the merchant bankers and his boardroom colleagues into disarray when, at the eleventh hour, he declined to accept responsibility for the circular on the proposed get-together being sent to shareholders.

Mr Paul Doye, a director of MAM's advisers, Charterhouse Japhet, said: "This is the first time I have come across this situation - it is a great pity."

Mr Landau, who is also on the boards of three other public companies, Phoenix Properties, Armour Trust, and H J Baldwin, said later: "It is a question of principle as to whether a non-executive director should assume a risk for matters of which he might be unaware. I am sorry about this and I offered to resign from the MAM board two weeks ago and repeated my offer at the weekend, but was told by Charterhouse Japhet that it wasn't proper for a director to resign during negotiations. I know nothing about Chrysalis."

The group's roster of artists include Ultravox, Leo Sayer, and the recent chart success, Paul Hardcastle.

SE blow for Wellcome

By Jonathan Davis, Business Correspondent

The Stock Exchange has turned down the Wellcome Foundation's plans to impose a formal limit on the size of individual shareholdings when the privately-owned drugs company goes public next year.

The company had wanted to prevent any one company or individual shareholder owning more than 10 per cent of its equity.

The Government incorporated similar clauses in several of



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Vertical text on the left edge of the page, including 'pass either to a portable device', 'A British idea allowing...', 'f to winter', 'AUSTRALIA', 'RESEARCH', 'AL RESEARCH', '209-AS45.083', '£16,000 + Car + Benefits', 'Systems', 'Consultants', 'Car: ees £58,000', 'Systems Ltd', 'New York', 'Wall Street report, page 22'.



STOCK MARKET REPORT

Allied-Lyons jumps 11p on takeover talk

By Derek Pain and Alison Eadie

Shares of Allied-Lyons, the food and drink group, jumped 11p to a new peak of 207p yesterday as the stock market sensed that it could be the next major drinks group to attract the attentions of a takeover bidder.

More than 15 years ago Allied held successful merger talks with Unilever, the Anglo-Dutch group. The proposed deal was effectively killed off by a Monopolies Commission referral.

Since then much of Allied's expansion has been in the food industry - it took over Lyons and Co in the mid-1970s - and if anything the logic of a deal with a leading non-drink group has increased.

Besides Hanson, the other names being mentioned yesterday included Becham Group and, of course, Unilever.

Shares in Meyer International, the timber group, were 3p stronger at 144p on news that the managing director of Adelaide Steamship Company had arrived in London.

Indications of stake building, Allied's shares have climbed from 176p at the start of May, since which it has rolled out profits which one broker described as "poorish" and released a moderately encouraging yearly statement.

The buying over recent weeks has been keen, but selective and, until yesterday, the price had not shown any signs of running away.

There was little sign of the strong buying of Bell's shares which preceded and followed the Guinness bid. Then there was evidence of Far Eastern interest and besides Suntory, the Japanese whiskey group, warning from Sheikh Yamani oils remained firm.

Dealings are due to start on Monday in the shares of Blanchards, the designer, which has been placed by United Trust and Credit and Strauss Turnbull & Co at 75p each.

Another name being canvassed was Regent's Hotels, the large Hong Kong based group which could be interested in Bell's hotels.

The FT 30 share index closed at 988.3, up 9.2 points. The 100 strong FT-SE share index ended 8.9 points higher at 1,294.4 points.

Trading was not heavy. But a prime rate cut helped sentiment and despite another price

franchise group, managed a 3p gain over its 138p issue price, and Cranbrook Electronic Holdings closed at 75p against a 5p placing level.

Banks were neglected. Midland Bank was unchanged on suggestions that the Hong Kong and Shanghai Banking Corporation which failed to win the Royal Bank of Scotland may be tempted to change its arm with a bid "Houkers and Sankers" offer for the RB of S was blocked by the Monopolies Commission.

Insurance composites were strong on the increasingly bullish feeling about the upturn in the underwriting cycle this year.

General Accident shares rose 13p to 631p. Guardian Royal Insurance advanced 17p to 685p. Insurance brokers were also stronger on the general hardening of rates across the insurance market and in sympathy with Minet Holdings, which recovered 5p to 187p after the headline statement from the chairman at the annual meeting last Friday.

Minet's broking business, in contrast with Richard Beckett's losses, is doing very well. Simon & Coates, the brokers, is forecasting 1985 pretax profits

of £34 million against £23.3 million in 1984. C E Heath rose 9p to 630p. Willis Faber gained 13p to 667p. Sedgwick Group advanced 7p to 393p and Hogg Robinson was 5p stronger at 249p.

There is market talk of a "dawn raid" this week on DRG, the packaging and stationary group. A sharp profits advance is expected in the current year.

British Telecom was the most active counter on the London Traded Options Market, attracting more than 25 per cent of the trades. All-told 6,075 contracts were completed, 3,628 calls and 2,447 puts.

RECENT ISSUES

Table with columns: Company Name, Issue Type, Price, etc. Includes entries like Abbeyport 10p Ord (134), Acta Property 20p Ord (172), Agos Communications 5p (125a), etc.

TEMPUS

Berisford confident despite trading fall and high debt

Berisford's dismal price-performance contrast sharply with Tate & Lyle's buoyant stock market showing, but the markets, as ever, have been right to be sceptical. Not a lot is going right for the group.

Profits at British Sugar, Berisford's expensive buy in the early eighties which took two years to consummate, have fallen by a fifth to £24 million, partly because of the BEC's decision not to raise prices last July.

Profits from trading in coffee, cocoa, and sugar have also fallen by about £9 million. The remark by Mr Ephraim Margulies, the chairman, that a world commodity market would remain quiet, sounds like a considerable understatement.

Speculative money appears to be draining away from these markets.

Cynics yesterday latched onto the huge swing in interest charges - up £10 million to £39.4 million and some £10 million more than pretax profits - as proof on the one hand of a visible slowdown in business and on the other of an imminent capital raising venture.

The group is also convinced that results in the second half should be better. But this failed to halt the shares, which slid 3p to 160p.

Analysts last night concentrated on two factors, notably that the group's diversification programme out of its traditional trading business had not so far been conspicuously successful, and also that S&W Berisford appears to make a habit of offering a rights issue every five years.

The last two such fund-raising ventures took place in 1975 and 1980 respectively.

Bearing in mind the additional cost of trading - about £5 million of the increased interest bill is attributable to the commodity businesses - and the stated refusal to contemplate a rights issue this time around, then early disposal of the 15 per cent stake in Rank Hovis McDougall looks like the group's call option on instant liquidity.

Oxford Instruments

The City's corporate scanner sometimes goes on the blink. Oxford Instruments, which supplies smart magnets for body scanners, is an unfortunate victim of this short sightedness.

Since coming to the market nearly two years ago Oxford's shares have been poor performers. Even last month's sudden bounce has merely left them back at their starting point of 285p.

But profits have risen strongly. Last year they increased by half to £9.16 million or £500,000 more than any of the analysts expected. The results demonstrate the growing role of new products.

Until now Oxford has been seen as a one product company. But much of last year's advance came from medical products such as devices to monitor sleep and other disorders in the home. Strong demand from the US private sector is reflected in more than doubled US profits.

Oxford also has a scanner for use in the food industry and is

working on new products for the semiconductor industry. These should maintain the growth rate even though the US healthcare market as a whole is approaching maturity.

More importantly future growth should come from Japan where Oxford is building up capacity via a joint venture. It says the healthcare market there will be as big as it already is in the US.

The Japanese expansion might be too late to prevent a slowdown in the growth rate but at worst profits should keep moving ahead at 20 per cent or more annually. Two or three weeks hence there could be a return to 40 per cent-plus growth rates. A p/e of 16 hardly does justice to that.

Unigate

Unigate can probably claim a win on points in yesterday's round in the continuing battle for credibility with the City. Despite producing a fairly dull set of preliminary figures, with profits up from £57.1 million to £63.6 million, the shares still added 9p to close at 171p.

The management has gone out of its way to demonstrate that the group structure has been tidied up, the quality of the businesses improved and that financial targets can be met. The message has, however, not been entirely believed, given the absence of some tangible and sustainable evidence that profits are capable of some exciting growth.

Yesterday's reaction to the results suggests that some credit is now being given for the work which has been done. For the first time in the company's history, the dairy interests contributed under half of group profits and with the problematic Bowyers business disposed of last week there are signs that Unigate could begin to produce the financial performance to match the management's words.

However, the shares are still more widely praised for their yield attractions, just under 7 per cent, rather than for their capital growth potential.

The balance sheet is certainly looking much sounder these days with gearing down and borrowings reduced by £15.7 million albeit aided by a £13 million cutback in operational capital expenditure.

Earnings per share were slightly down because of the expected increase in the tax rate but some growth can be expected in the current year, adding a further bonus to the income attractions of the stock.

Avana

Dr John Randall, chairman of Avana does not complain about the power of food retailers as much as his rivals do. But he has equal cause. Avana, like other manufacturers has seen its margins squeezed by the multiple grocers. And there is little sign that the balance of power is changing.

Last year Avana managed to lift profits only by increasing volumes. Dr Randall says that little of the nine per cent increase in turnover to £194 million reflected increased selling prices. Profits rose by 13 per cent to £19.5 million before tax thanks to a £500,000 increase from a Dutch milling associate.

Investing in the future

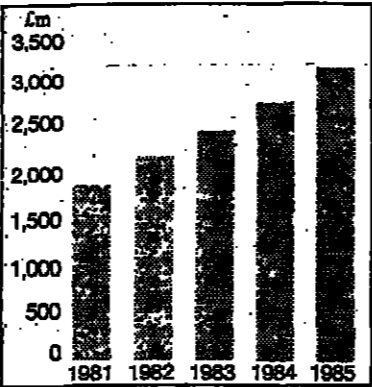


Not even a company as successful as Marks & Spencer can rely on past achievements to ensure future growth.

That is why the Company is now engaged on the largest capital development programme we have ever undertaken - with £480 million of investment planned over the next two years.

You can read about the plans for the future as well as the results for 1984 - 1985 in the Company's Annual Report, which is now available.

Group Turnover (excluding sales taxes)



It tells of a year in which Marks & Spencer Group sales increased 12% to £3,213 million and profits increased by nearly 9%, (despite an estimated £6 million shortfall caused by the miners' strike). Dividends per share are up from 3.125p to 3.4p.

In the UK sales of clothing were up by 7.4% to £1,424 million. The Company has an estimated 15% market share for menswear and ladies' outerwear, and 34% for lingerie.

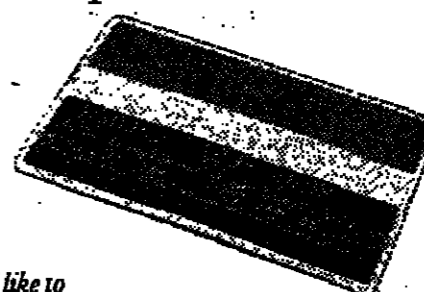
Food sales climbed by 14.6% to £1,171 million. The strength of our Food Division is our insistence on the use of top quality raw materials made into recipes which are

easy for the housewife to cook and serve.

Homeware, Footwear and Accessories sales increased by 22% to £305 million, with an especially strong contribution in this division from toiletries and cosmetics.

Exports grew, too - by 10.4% to £92.7 million.

The successful test of the Marks & Spencer Chargecard has been followed by its national launch in April 1985, with results already significantly ahead of expectation.



If you would like to receive a copy of the Marks & Spencer Annual Report please complete and send the coupon.

To: The Secretary, Room C119, Marks and Spencer p.l.c., Michael House, Baker Street, London W1A 1DN.

Please send me a copy of your latest Annual Report.

Name .....

Address .....

Postcode .....

Marks & Spencer

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THE TIMES Portfolio

From your Portfolio card check your eight share price movements. Add them up to give you your overall total. Check this against the daily dividend figure published on this page. If it matches you have won outright or a share of the total daily prize money stated. If you are a winner follow the claim procedure on the back of your card. You must always have your card available when claiming.

STOCK EXCHANGE PRICES Strong start to account

ACCOUNT DAYS: Dealings Began June 17. Dealings End, June 28. Contango Day, July 1. Settlement Day, July 3. \$ Forward bargains are permitted on two previous days.

Table with columns: No., Company, 1985 High, Low, Company, Price, Ch'ge, Div, Yld, P, E. Includes sections for DRAPERY AND STORES, BUILDING AND ROADS, and ELECTRICALS.

Weekly Dividend table with columns: MON, TUE, WED, THU, FRI, SAT, Total. Includes a note: 'Please make a note of your daily totals for the weekly dividend of £30,000 in Saturday's newspaper.'

Table with columns: 1985 High, Low, Stock, Price, Ch'ge, Div, Yld, P, E. Includes section for BRITISH FUNDS.

Table with columns: 1985 High, Low, Stock, Price, Ch'ge, Div, Yld, P, E. Includes section for SHORTS (Under Five Years).

Table with columns: 1985 High, Low, Stock, Price, Ch'ge, Div, Yld, P, E. Includes section for FIVE TO FIFTEEN YEARS.

Table with columns: 1985 High, Low, Stock, Price, Ch'ge, Div, Yld, P, E. Includes section for OVER FIFTEEN YEARS.

Table with columns: 1985 High, Low, Stock, Price, Ch'ge, Div, Yld, P, E. Includes section for UNDATED.

Table with columns: 1985 High, Low, Stock, Price, Ch'ge, Div, Yld, P, E. Includes section for INDEX-LINKED.

Prospective real redemption yield on projected inflation rate (RPI) of (a) 5% and (b) 10%

Table with columns: 1985 High, Low, Company, Price, Ch'ge, Div, Yld, P, E. Includes section for BREWERIES.

Table with columns: 1985 High, Low, Company, Price, Ch'ge, Div, Yld, P, E. Includes section for BANKS DISCOUNT HP.

Table with columns: 1985 High, Low, Company, Price, Ch'ge, Div, Yld, P, E. Includes section for BUILDING AND ROADS.

Table with columns: 1985 High, Low, Company, Price, Ch'ge, Div, Yld, P, E. Includes section for FINANCE AND LAND.

Table with columns: 1985 High, Low, Company, Price, Ch'ge, Div, Yld, P, E. Includes section for FOODS.

Table with columns: 1985 High, Low, Company, Price, Ch'ge, Div, Yld, P, E. Includes section for CHEMICALS, PLASTICS.

Table with columns: 1985 High, Low, Company, Price, Ch'ge, Div, Yld, P, E. Includes section for CINEMAS AND TV.

Table with columns: 1985 High, Low, Company, Price, Ch'ge, Div, Yld, P, E. Includes section for DRAPERY AND STORES.

Table with columns: 1985 High, Low, Company, Price, Ch'ge, Div, Yld, P, E. Includes section for INDUSTRIALS A-D.

Table with columns: 1985 High, Low, Company, Price, Ch'ge, Div, Yld, P, E. Includes section for ELECTRICALS.

Table with columns: 1985 High, Low, Company, Price, Ch'ge, Div, Yld, P, E. Includes section for FINANCE AND LAND.

Table with columns: 1985 High, Low, Company, Price, Ch'ge, Div, Yld, P, E. Includes section for FOODS.

Table with columns: 1985 High, Low, Company, Price, Ch'ge, Div, Yld, P, E. Includes section for HOTELS AND CATERERS.

Table with columns: 1985 High, Low, Company, Price, Ch'ge, Div, Yld, P, E. Includes section for INDUSTRIALS A-D.

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Table with columns: 1985 High, Low, Company, Price, Ch'ge, Div, Yld, P, E. Includes section for INSURANCE.

Table with columns: 1985 High, Low, Company, Price, Ch'ge, Div, Yld, P, E. Includes section for LEISURE.

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Table with columns: 1985 High, Low, Company, Price, Ch'ge, Div, Yld, P, E. Includes section for OIL.

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THE TIMES Portfolio DAILY DIVIDEND £2,000 Claims required for +50 points Claimants should ring 0254-53272

Table with columns: 1985 High, Low, Company, Price, Ch'ge, Div, Yld, P, E. Includes section for OIL.

Table with columns: 1985 High, Low, Company, Price, Ch'ge, Div, Yld, P, E. Includes section for OVERSEAS TRADERS.

Table with columns: 1985 High, Low, Company, Price, Ch'ge, Div, Yld, P, E. Includes section for PAPER, PRINTING, ADVERT'G.

Table with columns: 1985 High, Low, Company, Price, Ch'ge, Div, Yld, P, E. Includes section for PROPERTY.

Table with columns: 1985 High, Low, Company, Price, Ch'ge, Div, Yld, P, E. Includes section for PROPERTY.

Table with columns: 1985 High, Low, Company, Price, Ch'ge, Div, Yld, P, E. Includes section for SHIPPING.

Table with columns: 1985 High, Low, Company, Price, Ch'ge, Div, Yld, P, E. Includes section for SHOES AND LEATHER.

Table with columns: 1985 High, Low, Company, Price, Ch'ge, Div, Yld, P, E. Includes section for TEXTILES.

Table with columns: 1985 High, Low, Company, Price, Ch'ge, Div, Yld, P, E. Includes section for TOBACCOS.

Vertical advertisement on the right edge of the page, partially cut off, mentioning 'KLE PARTNER' and 'A GREAT ADVERTISING MARKET'.













PERSONAL COLUMNS

Trade 01-837 2104 and 01-278 9232 Private 01-837 3333 or 3311

DEATHS
PEROTT, On June 13th, suddenly at home...

BIRTHS
BROCKHURST, On June 14th at Park Hospital...

IN MEMORIAM
HANNAH - Miss Mary Hannah, June 18, 1876...

ANNOUNCEMENTS
WELL BELIEVED post-graduate student or similar...

MARRIAGES
KING & SCHOFIELD, On June 14th in a private ceremony...

DEATHS
ALLEN, On June 16th in the 91st year of age...

DEATHS
BARRETT, On June 15th in the 82nd year of age...

DEATHS
PORTUGAL, 2 hours restful illness, died June 15th...

DEATHS
PORTUGAL, 2 hours restful illness, died June 15th...

HOLIDAYS AND VILLAS
ISLANDS IN THE SUN
JUNE BREAKS

LOWEST FARES
EUROPE FROM £45
USA FROM £110

DISCOUNTED FARES
JOURNEY FROM £270
CARPO FROM £130

UP, UP & AWAY
JOHN & MARGARET, DAN & MARGARET...

FLAMING TRAVEL LTD
3 New Court, 21, Upper Arch, London W1P 0LQ

NEW LOW FARES
WORLDWIDE
SYDNEY MELBOURNE FROM £109

EVERY THURSDAY
OUR OWN CHARTERS
FROM £99

Canada
Up to 14 charter flights weekly
TORONTO From £199

HOLIDAYS THIS WEEK & NEXT
CRETE, 23/6, £159 - CORFU, 23/6, £159

BARGAIN AIR FARES
New Zealand £295
Australia £295

RESISTA CARPETS
Super Merino velvet pile, 7'3" guaranteed...

FROM £199
BEACH HOTEL
Inclusive holidays

WANTED
AUSTRALIAN PAINTINGS - Cash for your paintings...

WANTED
WILMINGTON ADVERTISING
Wanted: experienced copywriter...

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Wanted: experienced copywriter...

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RENTALS
Trade 01-837 1804
Private 01-837 3333 or 3311

GOING OVERSEAS?
We have waiting company tenants wanting to rent your home in Central/SW London

THE VERY BEST
Tennis/Lawnmower to us. If you are looking for quality...

FLAT SHARING
FLATMATES SELECTIVE SHARING
Wanted: 2-3 people to share flat...

WINTER SPORTS
SKI 85/86
CHALET BROCHURE NOW OUT

ANTIQUE AND COLLECTABLES
ANTIQUE SMOOKER TABLE - Early Victorian...

LEGAL SERVICES
US Visa matters, Edward S. Ockden
London W1, 01-496 0813

LETTINGS NEGOTIATOR, 18-20
Patricia Roberts require sales assistants for Covent Garden...

Advertisements for GTF Tours Ltd, Hanover Investments, and other services.



